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Final Report

Development of User-Friendly Credit Report



by

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The Defense Personnel Security Research and Education Center (PERSEREC) sponsored a research effort to develop a user-friendly credit report for reporting financial standing of individuals subject to security investigations. Two rounds of focus groups were conducted with end-users of the current credit report form, including case controllers, field agents, and adjudicators, to obtain their insights into the effectiveness of the current credit reporting form and their recommendations for revision. Recommended improvements to the credit report included revising the layout, organization, and informational content of the current form. A prototype user-friendly credit report was developed based on the results of the first round of focus groups and was evaluated by potential end-users during the second round. Based on the second set of focus groups and on input from PERSEREC and Defense Investigative Service (DIS) management personnel, final revisions were made 20 DISTRIBUTION/AVAILABILITY OF ABSTRACT Uniclassification 21 ABSTRACT SECURITY CLASSIFICATION (OVER)						
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Development of a User-Friendly Credit Report

Summary

Problem and Background

The Defense Personnel Security Research and Education Center (PERSEREC) is working to reduce the proportion of people granted security clearances or sensitive assignments who are prone to engage in financially irresponsible acts. In an effort to enhance the current process for prescreening and evaluating applicants, PERSEREC is working on ways to improve the process of determining an applicant's financial vulnerability. This vulnerability is currently assessed through a review of the applicant's credit history.

Objective

The objective of this research was to develop a more useful and user-friendly approach for presenting credit history information. This user-friendly credit report will be used by case controllers, field agents, and adjudicators to support their investigations.

Approach

Focus groups were conducted with end-users of the current CBM credit report form to obtain their insights into the effectiveness of the form. Based on participants' input, Booz. Allen developed a prototype credit report. This prototype was tested in a second round of focus groups. A revised prototype credit report, incorporating the results of the second round of focus groups, was submitted to PERSEREC and DIS management personnel for review. These additional insights were incorporated into a final recommended user-friendly credit report format.

Results

The focus groups resulted in the development of actionable recommendations for revising the credit report. These revisions to the information presentation tormat, and revisions to the information content of the form will:

- Facilitate the identification of derogatory information
- Reduce the amount of referencing between pages
- Streamline the process of pursuing derogatory information
- Increase the efficiency of the current investigation process
- Decrease the time required to complete a credit history investigation
- Decrease the cost associated with credit history investigations.

Incorporating the suggested revisions will make the form more user-friendly and will also meet the specific information requirements of the end-users.

Conclusions

Booz•Allen recommends implementing the different types of revisions in different phases.

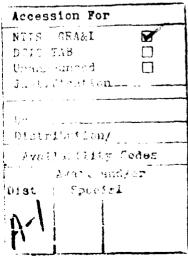
- It may be possible to incorporate all of the format revisions from the user-friendly credit report into the current reporting system with a minimum of reprograming required. These format revisions may also be applied as specifications or guidelines for the next contractor award to produce credit reports.
- Efforts should also be made to incorporate into the credit report additional information requested by the investigators to facilitate the investigations of field agents.
- The long term goal associated with the development of this user-friendly credit report should be to redesign the credit reporting systems to prepare a single, comprehensive credit report. Once a single credit report is incorporated, it will be possible to include a summary of the credit report into the Report of Credit.

Completion of this implementation process will result in a user-friendly credit report which will be the most useful to investigators in their review of credit histories and financial vulnerability.

USER-FRIENDLY CREDIT REPORT

Table of Contents

I.	Introduction				
II.	Research Methodology2				
III.	Overall Evaluation of CBM Credit Report6				
IV.	Booz • Allen Development of Prototype Credit Report7				
V.	Overall Evaluation of Prototype Credit Report15				
VI.	Development of Final Recommended User-Friendly Credit Report 16				
VII.	Summary of Findings				
VIII.	Recommendations				
Appen	dix A: CBM Credit Report Form and Sample Summary Page Tested in Focus Groups				
Appen	dix B: Topic Guide to Test CBM Credit Report Form				
Appen	dix C: Prototype Credit Report Form Tested in Focus Groups				
Appen	dix D: Topic Guide to Test Prototype Credit Report Form				
Appen	dix E: Revised Prototype Credit Report Form				
Appen	dix F: DIS and Adjudicator Evaluations of Revised Prototype Credit Report Form				
Appen	dix G: Final User-Friendly Credit Report Form				



DEVELOPMEN'T OF A USER-FRIENDLY CREDIT REPORT

I. INTRODUCTION

Booz•Allen & Hamilton Inc. was funded by the Office of Naval Research (ONR) to conduct a study of the credit report form currently used in personnel security investigations. This research, awarded by the Defense Personnel Security Research and Education Center (PERSEREC) through the Financial and Credit Security Research Institutional Award Program, has been conducted in support of an effort to develop methods of reducing the proportion of people granted security clearances or sensitive assignments who are prone to engage in financially irresponsible acts.

To establish more effective management of the issuance of security clearances and sensitive assignments it is necessary to enhance and improve the current process for prescreening and evaluating applicants. An applicant's financial vulnerability is one aspect subject to a security investigation. Past research has indicated that personnel who engage in financially irresponsible acts are more vulnerable to monetary enticements to breach security than people who manage their finances responsibly. Irresponsible consumers may acquire a debt load that cannot be serviced by their legally acquired income, making them more susceptible to engaging in illegal, and profitable, offenses that might pose a risk to national security.

An applicant's financial vulnerability is determined through an investigation of the applicant's credit history. In order for investigators to accurately assess candidates' vulnerability, it is imperative that the investigators be provided with relevant and complete credit information. The volume of case work handled by investigators and the depth of each investigation necessitate an information presentation format that is both efficient and user-friendly. Investigators do not have the time or the resources to sort through volumes of paper trying to identify key pieces of information.

The objectives of this study have been to develop a more useful and efficient approach for presenting the required credit history information in a user-friendly format. Through the moderating of three focus groups with personnel security investigators, we obtained input into the effectiveness of the form logic and information presentation format used on the current CBM credit report. Based on these insights a new credit report format was developed. This prototype was then tested in three more focus groups with more credit report end-users. Based on this input, Booz-Allen revised the prototype form. This prototype was submitted, along with a draft of the final report, to PERSEREC and DIS management personnel for review. Booz-Allen incorporated PERSEREC's and DIS' comments to produce a final recommended form for reporting credit histories.

II. RESEARCH METHODOLOGY

The purpose of this study has been to conduct a qualitative evaluation of the CBM credit report, and based on these evaluations, to develop a new more user-friendly report format. Booz·Allen selected focus groups as the most appropriate research methodology because of their:

- In-depth evaluations and analyses
- Oualitative results
- Ability to target specific populations.

Focus groups, a technique commonly used for document evaluation, are a standard market research practice for gathering qualitative insights into perceptions, motivations, and reactions to a particular form. The qualitative data obtained through these discussions is of much higher value to research studies such as this, than is the quantitative data obtained through other data gathering methods. Participants and moderators alike can provide actionable recommendations for product improvement based on user needs.

1. General Description of Focus Groups

For a new credit report format to be more efficient and user-friendly, it must meet the specific needs of the end-users. To identify these requirements, Booz·Allen conducted six focus groups with investigators who use the current CBM credit report. The focus groups were designed to gain insights into the perceptions, motivations, and reactions of the investigators who use the current CBM credit report form. The population of investigators was defined to include:

- Case controllers, who review reports to determine if there is sufficient derogatory information for expansion
- Field Agents, who follow and verify derogatory leads provided by case controllers and interview the applicants
- Adjudicators, who review reports from case controllers and field agents to present final evaluation and decision on a subject's application.

Participants were recruited to participate through our points-of-contact with each of these populations. Efforts were made to insure the participation of members from each of the three groups of credit report end-users in each of the focus groups. Four

of the six groups did consist of representatives from each of these three populations. One session contained only case controllers and adjudicators, while another group included case controllers and field agents but no adjudicators.

The focus groups were conducted at the Personnel Investigation Center in Baltimore, MD. Participants included:

- Case controllers from the Baltimore office
- Field Agents from the Baltimore and Washington, D.C. area
- Adjudicators from Army, Navy, Air Force, and Directorate Industrial Security Clearance Review offices in the Washington, DC area.

Six to ten investigators participated in each session.

Three focus groups were conducted to test the current CBM credit report. Based on the insights and recommendations from the participants in these sessions, Booz•Allen developed a prototype credit report form. This prototype was then tested with three additional focus groups of end-users. Exhibits 1 and 2 summarize information on the focus group schedule and the investigators who participated.

All focus groups were conducted by an experienced Booz. Allen moderator, who led the discussions based on a topic guide developed by Booz. Allen and approved by PERSEREC. Each of the discussions lasted 1 to 2 hours in duration.

The moderator opened each session by explaining the purpose of the test group (i.e., to evaluate either the current credit report form or the prototype) and indicating that the session was being audiotaped for the purpose of further analyses. Participants were then asked to introduce themselves and indicate whether they were a case controller, field agent, or adjudicator. The moderator then distributed copies of the form to be evaluated: either the current CBM credit report or the user-friendly prototype. The moderator initiated a discussion to evaluate the particular form at hand to obtain specific actionable recommendations for revisions.

2. Focus Groups Covering Current Form

Evaluation of the current CBM form began with a discussion of the role of the credit report within the investigations of the three end-users. This was to identify any significant differences in the information requirements of the different end-users. The

EXHIBIT 1

FOCUS GROUP SCHEDULE

TO TEST CURRENT CBM CREDIT REPORT FORM

NUMBER OF SESSIONS	•	2
DATE	October 17	October 18

TO TEST BOOZ, ALLEN PROTOTYPE REPORT FORM

NUMBER OF SESSIONS		2
DATE	October 31	November 1

EXHIBIT 2

SUMMARY OF END-USERS PARTICIPATING IN THE FOCUS GROUPS

TOTAL	22	21	43
# OF ADJUDICATORS	vo	σ	11
# OF FIELD AGENTS	ω	÷	14
# OF CASE CONTROLLERS	6 1	6	18
FORM TESTED	Current CBM Credit Report	Booz, Allen Prototype Report Form	TOTAL

moderator then led the discussion to review specific form characteristics and information content. Specific topic areas discussed included:

- Form usability
 - Is it difficult to find information?
 - Is it difficult to interpret the item codes?
- Form say ture and format
 - How should the creditor information be sorted?
 - How should the items be grouped?
 - How could items be labeled more clearly?
 - /ould use of bold or colored text be effective?
- Information content
 - What is the most important information?
 - Is there extraneous information?
 - What additional information is needed?

The moderator also led a more detailed discussion of the usefulness of the various account items included on the form.

The three focus groups that evaluated the current CBM report also reviewed a prototype summary sheet previously developed by PERSEREC. This page was designed to present a summary of the account balances and number of derogatory accounts reported by each credit reporting agency (i.e., TRW, CBI, and Trans Urion). Discussion of this summary page included an evaluation of:

- Summary Usefulness
 - How could this summary be useful?
 - How should it be structured?
- Summary Content
 - What information should be included?

A copy of the current CBM credit report form and summary page tested, and the associated topic guide, are included in Appendices A and B, respectively.

3. Focus Groups Covering Prototype Form

Based on the input received from the investigators in the first round of three focus groups, Booz. Allen developed a prototype credit report form using Machintosh

computer graphics. This prototype form retained the same basic structure of the current form, including:

- A Report of Investigation cover page
- Separate Creditor, Collection, and Public Record sections
- Separate reports from different credit report vendors (i.e., TRW and CBI).

The second round of focus groups was conducted to evaluate the prototype developed by Booz. Allen. Based on the input received from the first set of focus groups, a report summary was included on the Report of Investigation (ROI), and was also tested in the second set of focus groups.

The focus groups began with a discussion of participants' overall impressions of the prototype and then discussed specific characteristics of each report section. Topics of interest included on the topic guide prepared by Booz. Allen for these discussions were:

- How is the credit information that is included on the prototype different from the information reported on the current form? Format? Content?
- Is there sufficient information? What is missing that should be included?
- Is it difficult to locate necessary information? Improvements??
- How should records be sorted? Alphabetically, by Manner of Payment code, by date?

The credit report summary included on the ROI was also evaluated for its content, format, and usability. Additional issues identified for discussion during the sessions included whether a record of inquiries was necessary and the usefulness of the lists of credit information sources and creditor addresses. Participants were also asked if they needed the panel credit report page, which had been omitted from the prototype. A copy of the credit report prototype developed and tested by Booz•Allen, and the associated topic guide, are included in Appendices C and D, respectively.

4. Revision of the User-Friendly Credit Report Prototype

Based on the focus groups discussions we obtained:

- Identification of information needed on the credit report
- In-depth evaluations and analyses of the current form and the user friendly prototype form
- Qualitative recommendations for revisions to the current form and the prototype.

These results were incorporated into a revised version of the user-friendly prototype. This prototype was included in the draft final report which was submitted to PERSEREC and DIS management personnel for review. Based on the feedback from these managers, Booz·Allen has developed a user-friendly credit report form.

III. OVERALL EVALUATION OF CBM CREDIT REPORT

Booz-Allen conducted focus groups with end-users of the current credit report form to obtain their evaluation of the current form and input into the development of a new, more user-friendly credit reporting format. Recommendations for ways to improve the user-friendliness of the current report form were fairly consistent among the three end-user populations: case controllers, field agents, and adjudicators. All of the investigators indicated that the most important application of the form is to reveal derogatory information. Investigators use these reports to identify individual derogatory accounts and to develop an overall picture of the applicant's financial status.

Focus group discussions revealed that when investigators are scanning a credit report, they look for two primary items: the manner of payment and the dollar amount past due on each account. Once it has been determined that an account is derogatory, with a manner of payment value greater than four or an amount past due greater than \$500, then the investigator will identify who the creditor is, the type of account, and other account-related information. The status of, and liabilities still owed on, collection accounts and public records (which are by nature derogatory) are also of primary concern to the investigators.

The focus group participants indicated that many of the account items included on the credit report are extraneous information not used by the investigators in the course of their investigations. The investigators also indicated that a great deal of time and effort was spent referencing the keys to the various codes (especially by adjudicators, who do not use the form as frequently as case controllers and field

agents). Not only do they have to reference the labels of the various account items, such as ACC and MOP, to determine their meaning (i.e., account type and manner of payment), but they then have to refer to the key to determine what the code represents (i.e., pays as agreed or 30 days past due). The investigators suggested spelling out these labels and account items. They argued that removing the extraneous items would provide enough space for the remaining items to be decoded.

Investigators also identified information they would like to see on the credit history report that is not currently included. Such items as the name and address of the collection agency handling each collection account would save a great deal of time for the field agents, in particular, tracking down derogatory leads.

One of the primary problems with the current report form, as identified in all three of the focus groups, was duplicate information. The investigators would like to see the current practice of generating multiple credit reports from various credit reporting agencies revised to produce one comprehensive credit report. This would save the time and resources currently required for investigators to read through each of the reports, comparing account numbers in an effort to differentiate between duplicate entries and multiple creditor accounts.

Implementing this type of revision would have implications for the design of the affected information management system, as well as the new report form. Systems requirement analysis is beyond the scope of this research effort. Therefore, the focus of the group discussions was directed towards identifying what revisions could be made to the printed report format to increase its utility and user-friendliness. Some of the investigators' recommendations that were incorporated into the user-friendly prototype do impact the content of the information reported. The implications of implementing these revisions are discussed in greater detail in chapters VII and VIII of this report.

The prototype summary page tested with the CBM report was received very favorably. The case controllers and adjudicators indicated that such a summary could save a great deal of effort when reviewing totally favorable reports. They indicated that if the summary page showed no evidence of derogatory information (and is accurate), then they might not need to review the entire credit report. Field agents also felt that the summary could be helpful as a summary of the derogatory leads to be pursued.

IV. BOOZ-ALLEN DEVELOPMENT OF PROTOTYPE CREDIT REPORT FORM

The focus groups conducted to review the current CBM credit report form, provided valuable insights into the applications and usefulness of this credit report. The investigators who participated in the group discussions recommended numerous

specific revisions that would facilitate their credit history investigations. Booz•Allen developed a prototype credit report form based on input received from the investigators' evaluations of the current CBM form. This prototype was developed using Machintosh graphics to facilitate additional revisions and modifications.

The structure of the prototype form was consistent with that of the CBM form with a Report of Investigation (ROI) cover sheet followed by the body of the report. Based on recommendations from the investigators, however, a summary page similar to the one tested in the focus groups was incorporated into the ROI. Two different credit reports from different credit reporting agencies were included to match the current process of providing multiple reports. Based on investigators' input, the current format of presenting creditor account information followed by collection accounts and public records was not altered. The final page of each report also included space for a consumer statement, "alert" comments to flag variances in personal information (i.e., name or social security number), and any additional miscellaneous information.

The account information, dollar amounts, and derogatory information included on the user-friendly prototype are all part of a fictional scenario developed to test the various sections of the credit report in the final three focus groups. The remainder of this section of the report presents a detailed description of the recommended revisions incorporated into the prototype credit report developed and tested by Booz•Allen. (Results of the focus groups conducted with the prototype form are discussed in sections V and VI of this report.) Most of these revisions are based on recommendations provided by focus group participants. A few modifications have been made based on Booz•Allen's professional experience and judgement (i.e., including label blocks and determining font sizes).

1. Overall Format

- The user-friendly prototype credit report was printed using a laser printer for sharper and more precise graphics.
- A larger font was used for all of the subject's personal and credit information.
- All section labels were printed in bold (i.e., Creditors, Collections, etc.).

 Document design research indicates that judicious use of highlighting techniques can improve usability.

- Based on investigators' input all labels indicating the position of various account items (i.e., manner of payment, past due, account type, collection account balance, etc.) were spelled out instead of abbreviated. These labels were also enclosed in blocks, used a smaller font, and were printed in bold for easier reference.
- A page containing the credit inquiry panel was <u>not</u> included in the Booz•Allen prototype. Participants indicated that this page was not helpful in their investigations.

2. Subject Information

- Investigators indicated that the subject's personal identifying information was extremely difficult to locate in the current CBM format. On the prototype, all subject information was blocked off and labelled for easy identification. These items included:
 - Applicant's full name
 - Social Security number
 - Date-of-birth
 - Also Known As
 - Spouse's name
 - Spouse's Social Security number
 - Current Address
 - Former Addresses
 - Current Employer's name and address
 - Previous Employers' names and addresses.
- Applicant's salary was added to the employment information. Investigators indicated that knowing a subject's salary would allow for an evaluation of whether the debt load carried by the subject is beyond his current income. This might prove particularly useful if an individual is servicing a debt load beyond his current salary indicating possible outside (and potentially illegal) sources of revenue.

3. Creditor Information

- Focus group discussion of the creditor information reviewed the usefulness of each account item included on the CBM report forms. Based on investigators' input the following account items from the CBM credit report were included on the prototype form:
 - Creditor Name
 - Creditor Identification Number
 - Account Number
 - Manner of Payment
 - \$ Past Due
 - \$ Balance
 - \$ High Credit
 - Date Opened
 - Date Reported
 - Terms
 - Account Type
 - Counter (of late payments)
 - Previous history (of late payments).
- Participating end-users indicated that many of the items reported on the CBM form are not referenced during an investigation, are extraneous, and cause the form to be more cluttered and difficult to interpret. The following account items included on the CBM report were identified as not necessary and, therefore, not included on the prototype form:
 - Kind of Creditor Business
 - Balance Date
 - Date of Last Activity
 - Evaluation
 - Number of Months Reviewed
 - Auto Data Indicator
 - Dispute Indicator
 - Payment Profile (1st 12 months)
 - Payment Profile (2nd 12 months)
 - ECOA Indicator
 - Collection Status Indicator
 - Type of Loan Indicator
 - Legal Type Indicator.

- A new creditor account item, Status/Comments, was added to reflect all extenuating information. Sample comments included on the prototype form were:
 - Involuntary Repossession
 - Transfer Out
 - Placed in Collection
 - Student Loan Payment Deferred.

Although these comments were often included on the current CBM report, they were not previously labelled.

- Bold text was used to highlight the Creditor Name, Manner of Payment Code, and \$ Past Due. <u>Investigators identified items they specifically search for when reviewing a credit report.</u> The creditor name was also included in bold to separate the different creditors.
- The Manner of Payment code and \$ Past Due, identified by end-users as the most important pieces of information, were isolated from other account information for easy identification.
- Account items were grouped with similar items for easy interpretation (i.e., \$ Balance with \$ High Credit, Date Opened with Date Reported, Counter with Previous History).
- Account items were grouped and aligned in columns directly below the headers for easier identification and reference.
- Based on investigators' input, the Account Type code was spelled out (i.e., install and revolving) to limit the amount of referencing to any kind of coding key.
- Based on investigators' suggestions, creditor accounts were grouped by creditor and sorted alphabetically.
- The creditor names and identification codes were only printed once with all accounts listed directly below.
- An additional linespace was included between creditors for easier reading.

4. Collection Accounts

- The collection information, following the creditor accounts, was begun on a new page. The investigators indicated that this would eliminate much confusion over the different sets of labels included on one page.
- As with creditor information, the focus group also discussed the usefulness of each collection account item included on the CBM report forms. Based on investigators' input the following collection account items from the CBM credit report were included on the prototype form:
 - Creditor Name
 - Account Number
 - Account Status
 - Original \$ Amount
 - \$ Balance
 - Date Filed
 - Date Reported.
- The following collection account items included on the current form were identified as not necessary by the focus group participants and, therefore, were not included on the prototype form:
 - Narrative Code #1
 - Narrative Code #2
 - ECOA Indicator
 - Date of Status
 - Date Reported
 - Purge Date.
- Based on investigators' suggestions, the following collection account items were added to the Booz•Allen report form:
 - Collection Agency Name
 - Collection Agency Identification Number

Field agents, in particular, indicated that these pieces of information are vital to their investigations, and that having them included on the credit report would increase the efficiency of their investigations immeasurably.

• The Creditor Name and status of the collection accounts were printed in bold type for easier identification.

• Account items were grouped by like information (i.e., dollar amounts, relevant dates, collection agency information) and aligned in columns for easy review.

5. Public Records

- Based on investigators' input the following public record items from the CBM credit report were included on the prototype form:
 - Court Identification
 - \$ Liability
 - \$ Assets
 - Plaintiff
 - Docket #
 - Date Filed
 - Status/Judgement
 - Judgement Date.
- The following public record items included on the CBM report were identified as not necessary and, therefore, were <u>not</u> included on the prototype form:
 - Verified date
 - Paid Date
 - Exempt amount on Bankruptcy
 - Defendant
 - City
 - State
 - ECOA code
 - Evaluation
 - Kind of Business.
- The public record type and status were included as one item.
- Based on recommendations from the investigators, the court code and public record status/judgement were printed in bold type.

6. Consumer Statements and Variance "Alerts"

• Bold labels were included on the user-friendly prototype to indicate where any consumer statements would be included on the report form and how they would be identified. These are recorded statements made by the subject to the credit reporting agency in dispute or, in explanation of, derogatory information.

• Directly following the consumer statement label, a label has been included for **Alerts**. This refers to any information "flags" directed toward the investigator currently included to indicate variances in applicant name, social security number, addresses, or other special information. In the case of this scenario, no remarks of this nature were included. Should that be the case on a report, (i.e., where there are no consumer statements or "alert" flags), then including the labels would not be necessary.

7. <u>Miscellaneous Information</u>

• The addresses of selected creditors and collection agencies were included in this section of the prototype credit report. Investigators participating in the focus groups had indicated that having these addresses printed directly on the credit report would be very helpful to their investigations. Field agents, in particular, indicated that this would save a great deal of time and research effort. (Presently, only one of the credit reporting agencies includes creditor addresses on the credit history reports.)

8. Summary Sheet on ROI

Based on the great deal of positive feedback received on the sample summary sheet tested in the focus groups, Booz. Allen incorporated a summary sheet into the Report of Investigation (ROI) cover sheet directly below the listing of cities included in the credit history search. Input received from the focus groups led to the inclusion of the following items in the summary:

Current Factors

- Total current balance
- Total Past Due
- Mortgage Balance
- Auto Loan Balance
- Personal Loan Balance
- Credit/Charge Card Balance
- Number of accounts and the \$ amount currently 30 days past due
- Number of accounts and the \$ amount currently 60 days past due
- Number of accounts and the \$ amount currently 90 days past due
- Number of accounts and the \$ amount currently 120+ days past due
- Number and \$ value of current Repossessions
- Number and \$ value of ongoing Collections/Charge Offs
- Number and \$ value of ongoing Liens/Judgements
- Number and \$ value of ongoing Bankruptcy

Previous History

- Number of accounts and the \$ amount previously 30 days past due
- Number of accounts and the \$ amount previously 60 days past due
- Number of accounts and the \$ amount previously 90 days past due
- Number of accounts and the \$ amount previously 120+ days past due.

* * * * * * * * * * *

All of these modifications were incorporated into the prototype credit report form. This form was reviewed and approved for testing by PERSEREC prior to the second set of focus groups.

This prototype was also reviewed by management personnel at the Defense Investigative Service. There was not sufficient time to incorporate their comments into the prototype prior to testing. However, these comments were incorporated into the final credit form as described later in this report.

V. OVERALL EVALUATION OF PROTOTYPE CREDIT REPORT

Responses from the investigators who reviewed the Booz•Allen prototype were favorable. They liked the overall appearance and format of the form. Responses to the specific revisions made by Booz•Allen were positive:

- Investigators found the larger font much easier to read.
- Investigators found the bold and blocked labels much easier to reference when scanning and identifying information.
- Investigators found the spelled-out labels and codes much easier to interpret because a great deal of referencing to code keys was eliminated.
- The majority of the participants also found the summary page very useful, particularly the case controllers and adjudicators.

The investigators indicated that the format was much more user-friendly than the current report form.

Focus group participants' recommendations for improving the prototype form tended to involve the content of the information instead of the actual format. Investigators would like the form to contain all the information necessary to pursue

derogatory leads. This includes addresses for creditors, names and addresses for collection agencies, and court addresses for public records. The current absence of this information requires case controllers to send the reports back to the credit contractor for expansion. The investigators indicated that including this information would streamline their investigation process and reduce the cost of additional inquiries to the credit reporting agencies.

As with the focus groups to evaluate the current CBM form, investigators who reviewed the user-friendly prototype also indicated that they would like to see the new credit report form prepared as one comprehensive report including all information reported from the different credit reporting agencies, instead of including multiple individual reports.

Booz. Allen also submitted a revised prototype credit report, with a draft copy of this report, to management personnel at PERSEREC, the Defense Investigative Service (DIS), and various adjudication offices (including Army, Navy, and DISCR), for their review. (See Appendix E for a copy of this revised user-friendly prototype.) Comments received from these agencies were positive, presenting favorable evaluations of the prototype credit report. (See Appendix F for copies of the written comments and evaluations.) This input also provided insight into future plans for modifying the credit reporting process.

VI. <u>DEVELOPMENT OF FINAL RECOMMENDED USER-FRIENDLY CREDIT</u> REPORT

Booz. Allen modified the prototype form to incorporate the comments and recommendations from the participating investigators, as well as the specifications and recommendations from DIS and the adjudicators. The resulting credit report format is both user-friendly to the end-users, and also supports the goals and objectives of management personnel. A copy of this user-friendly credit report form is included in Appendix G. The remainder of this section of the report details the revisions incorporated into the prototype to develop the final user-friendly credit report.

1. Subject Information

- Some of the investigators requested that any variance in the applicant's personal information identified during the credit history search be indicated in an additional block on the first page, directly below the block of personal information originally listed, for easy comparison. This would include:
 - Variances in Name

- Variances in Social Security number
- Variances in present address or employer
- Variances or additional records for previous addresses or previous employers.

The user-friendly report form does highlight any variant information directly below the primary personal information. However, we have included this as a text statement instead of as a separate block because the addition of another block makes this portion of the form too cluttered and unclear. The text will be more identifiable as a single text line than as an additional block squeezed between two others.

• The "Former Address" labels were changed to "Previous Address" to provide consistency with the "Current Employer" and "Previous Employer" labels.

2. Creditor Information

Investigators found the use of bold text for the Manner of Payment and \$ Past Due items extremely useful. They also liked the way in which these account items were separated from the columns of other items for easy identification. They indicated that this format would permit efficient scanning of the report for derogatory accounts. When asked if writing out the Manner of Payment code would be an improvement, the investigators indicated that this was not necessary. The investigators found the numeric code, isolated and in bold, easier to scan than a block of text.

However, in past research, investigators have found text indicators of Manner of Payment (as included on the "Easy-To-Read" form used in the past), easier to read than a coded item. The text format also eliminates the need to reference a code key for this account item. For these reasons, the Manner of Payment code has been changed to text (highlighted in bold) in the user-friendly credit report.

As mentioned previously, investigators do not want to have to reference code keys on the backside of a page or, as in the case of field agents and adjudicators who receive duplicate copies, any additional pages. Investigators suggested printing a brief key to the Manner of Payment codes on the front of the creditor page. Although a key for the Manner of Payment is not necessary on the user-friendly report, we have incorporated this suggestion for the interpretation of Account Terms, Counter, Payment History, and the Date of Last Account Activity.

The elimination of many of the extraneous codes previously included on the CBM report, and the use of complete text labels negates the need for many of the keys previously included. Therefore, the codes that are required are sufficiently few to be included in a brief code key printed on the bottom of the last creditor page using a very small font.

- In addition to references included on the prototype, investigators recommended that the Status/Comments entry also indicate:
 - Account Closed By Creditor
 - Account Closed By Subscriber
 - Account Included In Bankruptcy
 - Contact Member for Status
 - Account Charged Off
 - Mortgage Default/Foreclosure.

Review of the manner of payment codes indicates that the investigators would like to see any application of the string (letter) codes stated explicitly.

- Cne group of investigators and the personnel from DIS indicated that the ECOA should be included on the report because it is necessary to differentiate between individual, joint, and authorized user accounts. This has been added to the user-friendly credit report. However, since investigators who reviewed the CBM report could not identify what the ECOA code stood for, it is important to include a more descriptive label. We have labeled this item 'Account User'. We recommend that this item be reported in a text format similar to that of account type (i.e., joint, individual, auth. user) for easy reference.
- The creditor item labeled Terms should be reported in the following format: # months/monthly payment.
- A review of the credit report expansion criteria (i.e., conditions which, when met, dictate that a credit report must be pursued) indicates that it is necessary to know the number of finance company accounts maintained by the applicant. Therefore, it is necessary to include the Kind Of Business on the report. This identifier has been added directly after the Creditor Identification Number. It will be listed just once, with the creditor name and number, and not with each account.
- Based on management personnel input, the Date Reported was removed from the credit report and the Date of Last Account Activity was added. The Date of Last Activity is a more meaningful date for evaluating credit histories.

- The credit report has been modified to report account payment histories through the Counters and 12 month Payment History. Currently the credit prokers report payment history through one of these two items. Including the dates of delinquent payments instead of the 12 month profile would result in some accounts having no payment history reported.
- Investigators liked the alphabetical order of the creditor accounts and the format of listing accounts for each creditor under one header. Participants indicated that listing all creditor accounts together would simplify the process of identifying duplicate accounts.
- When asked if only derogatory accounts should be included on the credit report, investigators responded that they needed <u>all</u> credit accounts to be listed on derogatory reports. They indicated that a report of all accounts, including accounts that are favorable, is necessary to evaluate the applicant's overall financial status.

3. Collection Accounts

Investigators indicated that they would like to have the date that collection accounts were paid included on the report. Investigators indicated that it is not uncommon for applicants with numerous accounts in collection to pay them all off immediately preceding a security investigation. Subsequent to the investigation, the subject then ceases payment. Investigators would like to identify individuals who make these timely payments.

This item has been included directly below the status of the collection account. If the account is paid, then the date is listed directly below. If the account is not paid, there is no date to detract from the status indicator.

- Investigators made the suggestion, which has been incorporated into the final report form, to sort collection accounts alphabetically, maintaining a consistent format with the creditor accounts.
- Investigators, particularly field agents, indicated that they would find the collection agency information invaluable if it is possible to include it on the credit report form.

• Some investigators initially indicated that they would like to see the addresses of the collection agency listed directly with each account. With further discussion of the matter, participants decided that doing so would make the form too cluttered and that including the addresses at the end of the report, as was done on the prototype, would be sufficient.

4. Public Records

- Based on the results of the focus groups, a separate Status indicator has been included for public records. As with creditor and collection records, this indicator has been isolated from other items for easy identification.
- Investigators supported the inclusion of a status date to reflect the date an action is released or satisfied.
- Investigators indicated that they need the court numbers, court types (i.e., Federal, State, or Municipal), and court addresses for pursuing public records. Upon further questioning, investigators indicated that they would like the court addresses listed with the individual records, and not at the end of the report, where the creditor and collection agency addresses were included on the prototype report. This is necessary because the judgements do not have account numbers that can be referenced with the appropriate addresses if the addresses are grouped together. Therefore, these items have been included in the credit report listed with each individual public record.
- An item labeled Action Type has been included in the public records for identifying different types of judgements (.i.e., type of bankruptcy).

5. Consumer Statements and Variance "Alerts"

- As mentioned previously, investigators indicated that they would like any variances in the applicant's personal information to be listed on the first page of each credit report. We have incorporated this suggestion in the user-friendly report form.
- In place of the "Alert" comments, investigators recommended including the name and address of any credit counselors consulted.
- Investigators found the location of the consumer statement suitable.

6. Miscellaneous Information

- It was pointed out by a field agent during the focus groups that P.O. Box numbers are not sufficient addresses for creditor or collection agency accounts. This does not provide them with an avenue to follow up derogatory leads. A complete street address is necessary.
- Investigators indicated that they needed the addresses of creditors whose accounts had a manner of payment code equal to 5 or greater. Investigators do not generally pursue those accounts with a manner of payment lower than 5. Investigators also indicated that they need all collection addresses, regardless of status. Their preferred format would be with the accounts separated between creditor and collection accounts, and listed alphabetically within each of the two groups. As mentioned previously, investigators would like to have the addresses for each court associated with a public record list with that particular record, instead of with the creditor and collection agency addresses. This format has been incorporated into the final user-friendly credit report.
- The creditor identification code listed with the addresses has been changed to reflect the appropriate account number. Investigators indicated that different accounts with the same creditor are often located at different locations. Providing the account number also provides an easy reference to the correct derogatory account.
- Based on focus group results, an END OF REPORT indicator has been added to the end of each credit reporting agency's (i.e., TRW's, or CBI's) report.

7. Summary Sheet on ROI

- Based on input received from DIS personnel, the DIS Report of Investigation has been restructured. This cover sheet will be titled the Report of Credit (ROC). The "Department of Defense Defense Investigative Service" identifier has been removed from the bottom of the page. The classification and associated ROI blocks have been removed from the page.
- Based on DIS specifications, information retained at the top of the page includes:
 - Title: Report of Credit
 - Date
 - Report Number
 - Case Controller Number

- Status
- Subject's Sex
- Subject's Social Security Number
- Subject's Date of Birth
- Subject's Place of Birth
- Subject's Name.
- Based on the focus group results, the list of cities covered by the credit report has been retained. Investigators indicated that this listing is sufficient for their investigations, and that there is no need to include the panel report page omitted from the prototype.
- Based on DIS specifications and the input of investigators, the following items have been added to the summary information included on the ROI prototype:
 - Total number of active accounts
 - Number of accounts and \$ amount of any garnishments
 - Number of Inquiries
 - Credit Counsellor (Y/N).
- Based on new DIS specifications, two new items related to credit limits have been included. They are:
 - High Credit Limit (non-mortgage)
 - % Credit Extended (non-mortgage).
- In order to add the additional information to the summary requested by investigators and defined by DIS specifications it is necessary to use a smaller font.
- Investigators indicated that the reference to "current" factors and "current" balances was misleading because this information is only as current as the date reported. In many instances, account statuses and balances have changed by the time a field agent pursues the reported derogatory information. For this reason, the expression, 'current', has been changed to 'reported' to reflect what is included in the credit report.
- Based on adjudicators' recommendations, Reported Balance was revised to Reported Balance Owed.

• Based on DIS specifications, sufficient space is available at the bottom of the ROC for the inclusion of a coded information indicator. This code (with no key provided) would indicate a possible issue case, or definite issue case (a case in need of expansion).

8. Additional Recommendations

All of the recommended revisions outlined above have been incorporated into the user-friendly credit report, unless otherwise indicated. There were a few additional suggestions made by investigators that Booz-Allen did not incorporate into the credit report. These suggestions were not included because:

- The revision would not increase the usability of the form
- The revision is beyond the scope of this research effort
- Based on DIS management personnel, the revision is beyond the scope of the current credit report system.

These suggestions are discussed below.

- One group of field agents suggested adding a final page to the credit report summarizing derogatory information. Agents indicated that they would like this summary to include:
 - All derogatory accounts (manner of payment of 5 or greater)
 - Manner of payment
 - Amount past due
 - Collection account names and numbers
 - Amount placed for collection
 - Public record courts
 - Docket numbers
 - Date public record filed
 - Public record liability.
- Investigators indicated that a common problem results from receiving credit reports on individuals other than the subject. This most often occurs with people having the same name, particularly in the case of Juniors and Seniors. Investigators suggested printing different reports for variances in social security numbers. Once the report is identified as not belonging to the subject, then it

could be thrown out. Investigators indicated that this would be much easier and more time efficient than sorting through a report that combines the two credit histories.

- Investigators indicated that accounts that have been charged off or sent to collection should not reflect a \$0 balance. While the manner of payment code may be derogatory, the \$0 balance is misleading. They indicated that it is particularly important to show the Actual \$ amount charged off or sent to collections because 1) the applicant still owes on this account, and 2) the charged off amount or amount sent to collections could indicate a need for expanding the case. We suggest that these accounts should still be shown as "derogatory; bad debt".
- Investigators indicated that it can be misleading when an account has a manner
 of payment of "Too New To Rate", with an indicator to "contact member for
 status".
- Investigators suggested adding an indicator of the number of reports attached to the Report of Credit cover sheet. In this way, investigators would be sure they are not missing any reported information. However, this item was not added to the ROC as it would be misleading. Investigators are intentionally not given favorable reports.
- Investigators indicated that an indication of variance in the subject's personal information would be useful when using the Summary report. This item was not included on the ROC because it would be misleading. Investigators do not receive all reports for their investigations. It is possible that an omitted report would contain the variant information.
- Investigators also suggested using shading to highlight alternating accounts for easy reading.

VII. SUMMARY OF FINDINGS

Based on our extensive analysis of the focus group sessions, Booz-Allen has developed a new format for reporting credit histories (see Appendix G_j. This credit report incorporates revisions recommended by users to improve the user-friendliness of the current credit report form. The informational content of this new form will also increase its utility to investigators in support of their ongoing investigations.

1. Format Revisions

The format changes that we have affected in the new report form should result in a much more efficient review of credit information. Identification of derogatory information has been facilitated through the use of:

- Larger text
- Bold type
- Greater spacing
- Improved organization.

The amount of referencing between pages required to interpret the current credit report has been reduced by:

- Elimination of extraneous information
- Use of explicit text for labels and account items instead of abbreviated codes
- Inclusion of a code key for the few codes necessary within the report itself.

It is also important to note that the user-friendly credit report was printed on a laser printer. This resulted in a clearer, more concise graphics format.

2. <u>Content Revisions</u>

The revisions to the informational content of the credit report have involved adding credit information that investigators, particularly field agents, find useful, or necessary, for pursuing derogatory leads. This information includes:

- Subject's salary
- Spouse's social security number
- Addresses of all creditors with derogatory accounts (currently only TRW reports creditor addresses)
- Names and addresses of collection agencies collecting on derogatory accounts
- Names and addresses of courts from public record actions
- Court type (e.g., Federal, District, Municipal).

Including these items on the new user-friendly credit report will increase the efficiency of the current investigation process. They will allow investigators to pursue derogatory information in a more timely and cost effective manner.

Currently investigators have to send derogatory items (including creditor accounts, collection accounts, and public records) back to the case controllers for all address information. Case controllers must then place inquiries with the credit reporting agencies, or the creditors themselves, for this information. Including this information on the credit report would:

- Decrease the time required to complete a credit history investigation
- Decrease the cost associated with credit history investigations.

Investigators would not be delayed waiting for this information. Case controllers would be free to investigate new cases. The associated cost of the additional inquiries to reporting agencies and creditors would not be accrued.

3. <u>Credit Report Summary</u>

Focus group participants indicated that including a summary page similar to the one tested will save a great deal of effort for case controllers and adjudicators, particularly in the cases of distinctly favorable or derogatory reports. Case controllers can quickly determine whether a case needs to be expanded. In the case of derogatory accounts, the summary sheet will act as a guide for case controllers and field agents when identifying derogatory leads to be pursued. With an entirely favorable summary, investigators may not have to review the entire report. Participants also indicated that, with the summary page, it may not be necessary to produce the entire report unless specifically required to do so.

4. Single Report Format

In addition to the previously mentioned revisions, investigators indicated that they would like to see the current process of producing a credit history with multiple credit reports from individual reporting agencies, revised to produce a single comprehensive credit history. The multiple reports currently generated by different credit reporting agencies often report duplicate information. However, as none of these reports includes a complete credit history, it is necessary to review them all. Investigators must sort through the entire set of reports to identify derogatory

information while making sure they do not account for duplicate entries more than once.

This review process is complicated by the fact that all credit reporting agencies use different creditor identification numbers, creditor codes, and account numbers, making it very difficult for investigators to identify duplicate entries. The agencies do not report the same information in consistent formats. One agency may report past payment behavior through the "counters", while another uses a payment profile.

Investigators would like to see the implementation of a system that compiles all the information from the various credit agencies, and generates a single, comprehensive credit report. Currently, however, the development of a single report form is beyond the scope of the current data management system that produces the credit histories.

VIII. RECOMMENDATIONS

Implementation of the new credit report form can be achieved through the revision of the current CBM form. The overall format revisions will result in a much more user-friendly form that saves the investigators a great deal of time, energy, and frustration currently spent interpreting the credit reports. Changing the content of the information currently reported could improve the investigation process, making it more streamlined, timely, and cost-effective. However, it may be necessary to implement these revisions in steps, in conjunction with a redefinition of the information management system currently handling all credit information.

While implementing the format changes may be readily possible, it may not currently be feasible to implement the proposed information content revisions. The format changes involve redesigning the form and manipulating the placement of information currently reported. The content changes, however, require obtaining information that may not currently be reported from the credit reporting agencies. This information includes:

- Addresses of all creditors with derogatory accounts (currently only TRW reports creditor addresses)
- Names and addresses of collection agencies collecting on derogatory accounts
- Names and addresses of courts from public record actions
- Court type (e.g., Federal, District, Municipal).

Implementation of the recommendations for including a report summary and producing a single comprehensive credit report may be more difficult, as it will involve the redefinition of the credit information management system.

For these reasons, Booz-Allen recommends implementing the different types of revisions in different phases:

- Incorporate all format revisions from the user-friendly credit report
- Incorporate the additional information to the credit report that will facilitate the investigations of field agents
- Research the possibility of implementing a process to generate a comprehensive credit report
- Incorporate the report summary into the Report of Credit.

The following text discusses this implementation process in more detail.

Many of the recommendations we have made to revise the format of the current form can be implemented without any additional creditor information. These revisions include visually accentuating key information elements, decreasing the amount of coded information, and deleting extraneous information. Implementing these format revisions will require program revisions to the current system. These revisions can also be incorporated as specifications or guidelines for the next contractor award to produce the credit reports. These format changes will result in a credit report that is user-friendly to the investigators and will simplify their reviews of applicants' credit histories.

To streamline the process of pursuing derogatory information, efforts should be made to incorporate the creditor, collection, and public record information identified by field agents as that which is necessary to eliminate the need to refer reports back to case controllers for expansion. Although the information reported from the creditors and credit reporting agencies is not consistently complete, the credit report should be capable of reporting this information when available. It may also be possible to access this information through outside information sources (i.e., complete listings of municipal, district and federal courts, or government pay scales). The user-friendly credit report has allowed for the reporting of this necessary information should it become available.

The long term goal associated with the development of this user-friendly credit report should be to redesign the credit reporting systems to prepare a single, comprehensive credit report, which will be the most useful to investigators in their review of credit histories and financial vulnerability. Currently contractors cannot read

across the different credit report formats used by the various reporting agencies. However it may be possible to develop this capability. PERSEREC is currently researching this possibility.

Implementation of the credit report summary, as included in the user-friendly credit report, is also constrained by the inability to read across the different credit reports. Summarizing the credit reports without the capability to identify duplicate information will result in artificially inflated figures. However, should a single credit report be implemented, the development of the credit report summary will greatly increase to efficiency of the credit review process.

APPENDIX A CBM CREDIT REPORT FORM AND SAMPLE SUMMARY PAGE TESTED IN FOCUS GROUPS

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CREDIT

REVIEW OF CREDIT BUREAU RECORDS COVERING THE FOLLOWING LOCATIONS DISCLOSED INFORMATION --- SEE ATTACHED

COLORADO SPRINGS, CO

APG, MD

FLORISSANT, MO

FT CARSON, CO

ST LOUIS, MO

HAZELWOOD, MO

COLUMBIA, MO

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CLASSIFICATION

FOR OFFICIAL USE ONLY
PAGE

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DEPARTMENT OF DEFENSE - DEFENSE INVESTIGATIVE SERVICE

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DEFENSE INVESTIGATIVE SERVICE

CREDIT INQUIRY PANEL FOR CASE 89135-DX1-1836-1A2

BATCH NUMBER 4423 SEQUENCE 43

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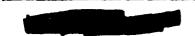
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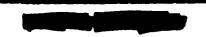
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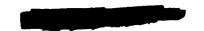


CREDIT BUREAU OF BALTIMORE 300 CATHEDRAL ST BALTIMORE, MD 21201 (301) 332-4691

NAME															
ID CODE		NAME		TKOB	IOPEN	I 	H/C	IDLA "	1 MR	IECOA	IPYMT	PROF	1	IST	ATI
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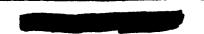
ED END OF REPORT

5/17/89 18:4089135DX118361A20004423043 17 0 137892300053BB/00975-23 * REPORT SELECTED VIA CUSTOMER TABLE * | 00000000000000 00-00 TRANS UNION CREDIT INFO/ST LOUIS 408 OLIVE ST. SUITE 600 SAINT LOUIS, MO 63102 (314) 241-4333 SPEC<u>035DX1</u>18361A2 17MAV 0001315469 I0100AN Y00 N 585940087 A-2500000000000 FLORISSANT M063033 020 G CROSSKEYS ADS520 ST LOUIS M063166 GENERAL DELIVERY AD1 **03 02/00/82 HIT 01 HD 35DX118361A2 G DOB:08/63 DOD: TEL.0008376521 DL# SF SS# 000000000 DOD: RHAPSODY CA 2571 F:F: E:X AF:T MD 63031 FLORISSANT : LN RTPD 08/88 : SINCE FA 3250 CROSS KEYS RR EΧ AFT4 MO 63033 FLÖRISSANT : DR : SINCE RTPD 02/88 F2 1475 KK. WATERFORD EΧ AFTAS FLORISSANT -**MO** 63033 EM CROSSROADS FURNITURE VER-TERM-KP-12/85 0 HIRE-05/17/89 0001315 DIS V ΙŪ 08/30/88 2625682 Z I D 08/30/88 2625682 Z ΙĐ 03/04/88 1201008 I i 12/04/87 SL6633 I :D NAME IKOBIOPEN I H/C IDLA I MR LECOA IPYMT PROF 1 ISTATI ID CODE | ICOUNTERSIMOPIRPTD | BAL | ITERMS | | IID-I IPYMT PROF 2 ITYPE! ACCT. ## IBALDTI F/D IEVAL IACCITOLIPREV HISTORY TR GMAC 03/88 \$ 15766 09/88 7 7 00000 : 5100008 00000000 1 09/88 \$ 13927 60M262 A 8021009732 0 00



TRANS UNION CREDIT INFO/ST LOUIS 408 OLIVE ST., SUITE 600 SAINT LOUIS, MO 63102 (314) 241-4333

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	ACCT. ##		IBALDTI	P/D	IEVAL	IACC	ITOLIPRE	HISTORY I
TR : :	USAA FD SVGS 7143 00000000 541630020149	B 9 1	06/86 09/88	\$ 2500 \$ 2107	09/88 MIN63	12 A	2	0-0000000-00
:	SEARS ROEBCK 90 00000000 190552692658	9 1	09/88	\$ 842	09/88 X47	Α	3	0-00-00-00-0
TF:	DILLARDS 180022 0000000 88383567	D 9 1	0 1 /83 05/89	\$ 500 \$ 0 \$ 0	· 03/88 M34	A I	1	0000000000
:	FRD MOTOR CR 5301519 00010100 EIA2444WM0 /) 1	-09/87	\$ 12583 \$ 7865 \$ 0	09/87 X262	18 A I	1 1000	000000000000
TR : :	DILLARDS 180022 00000000 88726385	D 9 1	03/84 05/89	\$ 215 \$ 0 \$ 0	03/ 37	A R	3	00-0-0000000
TR :	SEARS ROEBCK 90 00000000 84290997158	D 9 1	01/84 02/84	\$ 394 \$ 394 \$ 0	02/84 X15	2 A R	1	© ,
TR :	ZALES 6010000 00000000 31301729765) 0 1	09/83 09/88	\$ 400 \$ 0 \$ 0	01/84	24 A R	1	0000
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TRANS UNION CREDIT INFO/ST LOUIS
405 OLIVE ST., SUITE 600
SAINT LOUIS, MO 63102
(314) 241-4333

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DEFENSE INVESTIGATIVE SERVICE

CREDIT INQUIRY PANEL FOR CASE 89135-DX1-1836-1A2 ALIAS 01

BATCH NUMBER 4423 SEQUENCE 44

ļ	NAME:				SSN =	585-94-00	987
ı	ADDRESSES					SYS/BUR	REP
							•
	GENERAL DELIVERY	-	COLORADO SPRI	CO	80916	CHIZOS	YES
•	GENERAL DELIVERY		ABERDEEN	MD	21005	OBI/45	YES ·
:	3520 CROSSKEYS		FLORISSANT	ΜŪ	63033	TU/[[YES
	GENERAL DELIVERY		FT CARSON	CO	80913	CHIZOS	NŪ
	GENERAL DELIVERY		ST LOUIS	MO	63166	TUZGE	NÜ
	7220 LINDBERGH		HAZELWOOD	MO	63042	TU/66	NCI
(GENERAL DELIVERY	•	COLUMBIA	MιΤι	65201	TUZEI	NÜ

* REPORT SELECTED VIA CUSTOMER TABLE * CHILTON CREDIT RPTING/CULDRADO SPG

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1231 GREENWAY DR. . SUITE 400 IRVING, TX 75038 (719) 632-0766

1DN/00000000000000 018935 JZPL

18700

IDA/0000000000000000000000000000000GENERAL DELIVERY

COLORADO

0080916

GENERAL DELIVERY FT CARSON

C080913

IDM/000000000000 I**/000000000000000000000000000 0585940087000063

**02

HD 05/17/89 18:42:00 02/01/84 HIT

F:F: LIONSTONE CA 355

APTC COLORADO SPRINGS DRIVE CO 80916

SINCE 11/88 RTPD

FA 3250 CROSS KEYS **F.F.** E:X

MCI APT FLORISSANT

SINCE 01/88 RTPD

F2 1475 RR E:X S WATERFORD

APT FLORISSANT MÜ

SINCE 04/86 RTPD

EM US ARMY E4 COLORADO SPRINGS CO VER-

IG 05/17/89 18700018935 DEFENSE INVES VF ΙQ 12/21/88 10300000434 PENNEY J C DC

IKOBIOPEN I H/C IDLA I MR IECOA NAME ID CODE | ICOUNTERSIMOPIRPTD | BAL | ITERMS IIID-I IPYMT PROF 2 ITYPE! IBALDTI P/D IEVAL IACCITOLIPREV HISTORY ACCT. ##

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11600006309 00000000 1 12/84 \$ 0 M00130 Z

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CHILTON CREDIT RPTING/COLORADO SPG 1231 GREENWAY DR., SUITE 400 IRVING, TX 75038 (719) 632-0766

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:	FORD MOTOR (18700000896 EIA2444WM0	00010100				2622			Α		1					

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CHILTON CREDIT RPTING/COLORADO SPG 1231 GREENWAY DR., SUITE 400 IRVING, TX 75038 (719) 632-0766

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	SUB # TPHO	NL II IN												

WOOS SECURITY WATCH - VARIANCE IN NAME AND ADDRESS

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##0 5/17/89 18

BALTIMORE, MD 21201

* REPORT SELECTED VIA CUSTOMER TABLE *

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* REPORT SELECTED VIA COSTOMER TAI CREDIT BUREAU OF BALTIMORE

300 CATHEDRAL ST

(301) 332-4691

NM-CAHALL, ANTHONY, G, KRISTINE.

CA-, GENERAL DELIVERY, , ABERDEEN, MD, 21005.

FA-3520, CROSSKEYS, FLORISSANT, MO. 63033.

906DC00755 000000000 1 03/89 \$

88383567

ID-SSS-585-94-0087,AGE-25.

**05

HD			05/17/89	12	700783	HIT	
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	2485 ST 1	RR	BX APT	WOOOD FLORISSAN		MO 63033	
:	3250 DR 4 SINCE	RR RTPD 11/87		. CROSS FLORISSAN		MO 63033	
:	1475A S WA SINCE	RR RTPD 10/86	EX AFT	FLORISSAN	ıΤ	MO 63033	
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CREDIT BUREAU OF BALTIMORE 300 CATHEDRAL ST BALTIMORE: MD 21201 (301) 332-4691

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	ACCT. ##			IBALDT	i 	F/D	IEVAL	I A	CCI	TOLIPREV	HIST	DRY.	- - -	
TR :	ZALES 906JA00076 31301729765		JA	09/83	\$	437	01/85	5	39	1				
TR : :	SEARS 906DC000029 8440-019055	00000000 26926 5 8	DC 1	01/84 12/88	\$ \$ \$	1396 0 0		F	34 A	1				
TK : :	GMAC 906FA00034 8-021009732	00000000	FA 1	03/88 04/89	\$ \$	15K 12K 0	M00262	Ī	13 A	7				
TR:	USAA SV BK 905BB02427 54163002014 N14 AMOUNT	- 00000000 9	BB 1	06/86 03/89	\$ \$ \$	2500 2499 0	M00078	3	32 A	4				
	FMC 905FA03356 EIA2444WMO	- 66616166	1	04/39	45	2259	M002762	·	Α	1				
:	VLY NTL BK 190FA00049 40200200200 N14 AMOUNT	00000000 017717323	1	01/86	\$ \$	φ φ	00036M	1 I	4 A	1				
:	SLMA LSCK 157FZ00018 58594008710 N158 STUDEN	00000000 1	()	03/89	\$ \$	1313 0	M00015	5	Α	1				
:	SEARS 904DC00029 8691-005088					1962 1947 0		F	Α	1				
	J C PENNEY 906DC00193 61-61960531	<u> </u>		12/88 02/89		591 591 0	M00026) I	2 A	2				
:	J C PENNEY 906DC00185 61-61960531	000000 00	DC 1	12/88 02/89		0 0 0		F	A	2				

ED END OF REPORT

17Z 0 137892300053BB/00981-23 5/17/89 18:3689135DX118361A20104423044 * REPORT SELECTED VIA CUSTOMER TABLE * 1 TRANS UNION CREDIT INFO/ST LOUIS 00-00 408 OLIVE ST., SUITE 600 SAINT LOUIS, MO 63102 . (314) 241-4333 17MAV 0001315469 I0100AN Y00 N SPEC035DX118361A2 NCAHALL A-250000000000 020 AD3520 CROSSKEYS M063033 M063166 AD1 GENERAL DELIVERY ST LOUIS **03 HD 35DX118361A2 05/00/89 NO RECORD 0C NM G TEL.0000000000 DL# : DOB:00/63 DOD: SP SS# 000000000 DOD: CA 3520 RR CROSSKEYS ΒX APT MO 63033 FLORISSANT SINCE RTPD 05/89 FA 1 GENERAL DELIVERY RR $\mathbb{R}X$ APT ST LOUIS MO 63166 ΙŪ 05/17/89 0001315 -DIS DATE LECITYPE IACCOUNT ## SUBSCRIBER ISTISTATEMENT FURGEICHTINARRATIVE NARRATIVE CONTINUE ------SUB # IPHONE # INAME IADDRESS (TRW 270 SEG ONLY) ΜI INPUT CREDIT ADDRESS MATCHED A CREDIT FILE ADDRESS : INQUIRY SSN CLEAR : · CREDIT FILE CURRENT ADDRESS NEW AS OF 05/89

ED END OF REPORT

00 · Auto 25 - VA Real Estate Ne 1 01 - Unescured 26 - Conventional Real Estate ID CODE - Subscriber Number 02 - Secured 27 - Real Estate 2nd Mortgage NAME - Subscriber Na COUNTERS - 2 Bytes Each for 10 Days/ 03 - Partially Secured 28 · Co-Maker OPEN - Date Opened 30 Days/80 Days/80 Days 04 - Home Improvement 29 - Rental Agreement HIC - HIGH Credit Historical Counters 05 - FHA Home improvement 30 - Summary of Accounts, Same Status DLA - Date of Last Activity MOP - Current Manner of Payment 06 - Conditional Sales Contract . MR - Months Reviewed / RPTD - Date Trade Reported to Fire 07 - Charge Account 32 - Open Accou Reported BAL - Balanca 08 - Real Estate 33 - Appliance or Furniture ECOA - ECOA Indicator TERMS - Payment Terms or Monthly 09 - Secured by Co-Signer 34 - Debt Counseling Service PYMT PROF 1 - Payment Profile -Payment 10 - Business 35 - Airpiane 12 Months Historic ADI - Auto Dela Indicator 11 - Recreational 36 - Rost STAY - Collection Status DI - Dispute Indicator 12 · Educational 37 - Combined Credit Plan Indicator PYMT PROF 2 - Payment Profile - 2nd 12 13 - Lesse 38 · Equipment Months of Historical 14 - Co-Maker 39 - Farm Equipment TYPE - Legal Type indicator 15 - Check Credit 40 - Finance Stat ine 3 16 - FHA Co-Maker 41 - Buitting Malerial Table for Bank Segment Ratings, Type and Amount ACCT ## - Account Number 17 - Mobile Home 42 - Ineurance CKG - Checking KOB - Kind of Business Code 18 - Credit Card 44 - Line of Credit BALDT - Date of Balance SVG - Savings 19 - FHA Real Estate 45 · Paul Out P/D - Past Due Amount LOS - Low Cost 20 - Note Loan 46 · Student S/SAT - Satisfactory EVAL - Evaluation 21 - Note Loss Co-Maker 48 - Savings, Passbook, Stock U/UNS - Unsatistaciony ACC - Account Type 22 - Secured Household Goods 48 - Collection TOL . Type of Loan Indicator L - Low - I.e., L2 - Low 2 Figure 23 - Secured Household Goods and 50 - Home Loan PREV HISTORY - Historical Date and M - Medium - i.e., M4 - Medium 4 Other Collaboral 51 - Mortgage Manner of Payment (CBI Figure 24 · Auto Onivi H - High - Le , H6 - High 8 Figure Manner of Payment Table (MOP) ECOA Table meritnesi inemge Historical Profile Table 1D - Header Record to Actual O - Too New to Rate 0 - Undesignated 0 - Account Current Credit Report 1 - Pays As Agreed 1 - Individual Account 1 - One Payment Past Due IM - Name Segment 2 - 30 Days Past Due (1 Payment) 2 - Contractually Liable 2 - Ywo Payments Past Due SP - Spouse Name Segment 3 - 60 Days Past Due (2 Paymenus) 3 - Authorized User 3 - Three Payments Pasi Chie NK - "Also Known As" Segment 4 - 90 Days Past Due (3 Payments) 4 - Joint Account 4 - Four Payments Past Due ²N - Former Name Segment 5 - 120 Davs Past Due or Greater (At 5 - Co-Maker 5 - Five Payments Past Oue - Current Address Segment Least Four or More Payments Past Due) 6 - On Behalf of Account Holder 6 - Six or More Payments Peer Jue FA - Former Address Segment 7 - Making Regular Payments Under a Wager 7 - Maker of the Account F2 - 2nd Former Address Segment Earner Plan or Similar Arrangements 9 - Terminated **IM - Current Employment Segment** 8 - Repossession E1 - Former Employment Segment 9 - Bad Debt, Placed for Collection £2 - 2nd Former Employment Segment A - Inactor SE - Soques Current Employment Segment B - Lost or Stolen Table for "Terms" Field (TERMS) Account Type Table (ACL) S1 - Spouse Former Employment Segment D - Retinanced REV - Revolving Terms; No Dollar i - instaliment A1 - Additional Information Segment E - Decement Amount A - Revoluno IQ - Inquiry Segment F - Financial Counseling IR Trade Segment UNK - Terms Unknown O - Organ Account G - Forectoeure Proceedings M - "M" after the given number C - Check Credit Accuses 3K - Bank Segment J - Adjustment Pending means the number is the number M - Mortosos XX - Cuttection Segment K - Escrow Account U - Ugithawn of months ³R · Public Record Segment L . Update by Mail Only PB - Foreign Bureau Segment M - "M" preceding the number means M - Account in Chapter 7 or 11 the number equals the monthly MI - Miscellaneous Information Segment R - Pays Regularly payment amount iA - Error Seyment V - Reserved ED - End of Report Segment Y - Unclassified Z - Account included in Bankruptcy ublic Record Segment Collection Segment Line 2 FILE - Date Fried VER - Verified Date Line 1 Line 2 TYPE - Public Record Type DISP TYPE - Status of Public Record ID CODE - Subscriber I D Code CREDITOR/CLIENT Come Chart No. AMT/LIAB - Bankruptcy Amount ACCOUNT ## - Account Number STS Summe D/A - Date Assigned D/S - Cress of Steams ine 3 D/R - Date Reported D/B - Date of Magnet PAID - Paid Date DEFENDANT - Detendent Name ORIG AMY - Original Amount as BALANCE Full Best Due Am DOCKET/CASE ## - Docket Case or PLAINTIFF ATTORNEY - Plaintiff and/or NRVCO Navame Gas #2 Reported Source Number NPVCD - Narraine Code #1 Anomey Name PURGE Purpo unto COURT ## - Court Number ECCA - ECCA Indicator ASSET - Assets on Bankruptcy Line 5 **EXEMPT** · Exempt Amount on CITY - City Bankruptcy ST - Suara COURT/SUB NAME - Name of Court and/or

> Company EC ECOA Code EV : Evaluation

N - Negative KOB - Kind of Business

ade Seament

Type of Loan Table (TOL)

(DMDC-AUTO/ROC)

Department of Defense

ל מרחם. אם יישר שבינ

AUTGMATED REPORT OF CREDIT HISTORY

Today'a_Data: 34MAY90

Subtact

Name: John Q. Doe

508: 07JUL48

208: 55

SSN: 123-45-5789

Status: OSD-5M14

Sneatt Vencor: ISW

Search Date: 03MAY90

Predit_Report_Summary
Total Derogatory Score = 285

Inquiries = 6

mortgage Balance = \$168,869

Auto Loan Balance = \$14,927

Credit Cards/Charge Accounts:

Number = 8

Balance = \$4,291

Sankruptcy: No

Current Negative Factors

DIS Date: 90122

Controller: DG3

File ID: 1834

103

CCN:

Liens/Judgments 2

Defaulted Accounts 1

120+ Days Overdue &

60-90 Days Overdue 1 61,234

30 Days Overdue 1 \$617

Previous_History

Liens/Judgments 2-0 Defaulted Accounts 0

A COMPANIE A CALOURIUS OF

120+ Days Overdue Ø

60-90 Days Overdue 0

30 Days Overdue 1

APPENDIX B TOPIC GUIDE TO TEST CBM CREDIT REPORT FORM

USER-FRIENDLY CREDIT REPORT FORM TOPIC GUIDE

I. INTRODUCTION (5 minutes)

- . Moderator Introductions
- . Role of Booz, Allen
- . Objectives of group discussion
- . Audiotaping/ note taking
- Confidentiality

II. PARTICIPANT INTRODUCTIONS (5-10 minutes)

- . Name
- . Agency
- . Position

III.OPENING DISCUSSION

- 1. Primary purpose of form
 - . Identify derogatory information
- 2. Endusers
 - . What are the functions of this form?
 - . Used as primary or secondary material?
 - . Are there differences by aduser groups?
 - Case Controllers
 - review report for sufficient derogatory information for an issue case following sensitive guidelines
 - -- verify identity
 - Defense Investigators/Field Agents
 - -- verifies derogatory information
 - -- obtains individual's explanation statement
 - Adjudicators
 - -- reviews Investigator's narrative report
 - -- credit report used as documentation exhibit

IV. FORM EVALUATION

1. Usability

- . Which is of greater difficulty: identifying specific info, or interpreting the info?
- . Is there referencing between sections and pages?

- . What order do you read the information?
- . Do you scan the entire form and then refer back?
- . What is the most time consuming aspect of using this form?
 - Is this time well spent or time wasted?

2. Content

- . Is there sufficient info? What is missing?
- Is there extraneous info that clutters the form and could be deleted or referenced elsewhere?
- . What information is most important? Is it the same for all endusers? Is it easy to locate?

3. Format

- . Section Order
 - Creditors
 - Court Action/Public Record
 - Collection
- General Layout
- . Labeling
 - Clear and concise?
 - Possible use of bold, colored type
 - Different size text?
- Item Grouping
 - Read across lines or down columns?
 - Consistent column width across lines
- Code references
 - Do you use a reference sheet?
 - Do you know all codes?

4. Specific Items

- Code preference: Numeric vs. String
 - ECOA J(joint) I(individ)
 - Acc type R(revolving) I(installment)
- . Name / Address section
 - More readable in condensed format?

- Multiple formats for Status History
 - 30(04)60(02)90(01)

V. CONCLUSION

- Summarize discussion List Specific recommendations for changes
- Thank you for participation

APPENDIX C PROTOTYPE CREDIT REPORT FORM TESTED IN FOCUS GROUPS

										
DIS RE	PORT OF	INVESTI	GATION	ł		22/05/89		1		
						L	STATUS			
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SEX		curity NO. 456-7890	- 5	IMER MIL. S	V. NO.	BIRTH 03 AU	(DATE) G 63	(GPC)	(PLAC NEW ME	
SUBJECT SAMPL	'S NAME E, JONA'	THAN A								
	V OF CR	EDIT BUR				ING THE F	OLLOWI	NG LOCATION	IS	
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REPORTED BY:

Page: 1

Chilton Credit Rpting/Colorado Spg. 1231 Greenway Dr., Suite 400 Irving, TX 75038 (719) 632-0766

NAME/ADDRESS

	123-456-7	7890		11-2	20-49	
	SPOUSE			i		
	350035			SPO	USE'S SS#	
	MARIA			321	-654-0987	
CITY		STATE	ZIP		SINCE	
HOUST	NC	TX	543	21	9/88	
SAN JOS	SE	CA	914	36	9/86	

	HOUST		CITY STATE TX	CITY STATE ZIP HOUSTON TX 543	CITY STATE ZIP TX 54321	CITY STATE ZIP SINCE HOUSTON TX 54321 9/88

EMPLOYMENT

CITY			DATE EMPLOYED	SALARY \$24000
SAN JOSE	CA	91436		\$20000
	HOUSTON	HOUSTON TX	HOUSTON TX 54321	HOUSTON TX 54321

CREDITORS

CHEDITORS										
CREDITOR NAME			ID#							
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	TERMS	COUNTER				
			\$ HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY				
	-		STATUS/COMME	NTS						
DILLARDS			187000	03768						
88383567	1	\$0	\$0 \$500	01/83 04/89	M0034 Install	0000000				
88726385	1	\$ 0	\$0 \$215	03/84 04/89		0000000				
FORD MOTOR CREDIT			187000	00896						
EIA244WM0	0	\$0	\$2622 \$12538	01/86 03/89	M0262 Install	00010100 2 8/87 7/87				
GMAC			187000	00873						
8021009732	8	\$ 0	\$12350 \$15766	03/88 03/89	M0262 Install	0000000				

INVOLUNTARY-REPOSSESSION

Page: 2

REPORT ON: Sample, Jonathan, A. REPORTED BY: Chilton Credit Rpting/Colorado Spg.

CREDITORS

CREDITOR NAME			ID#								
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	TERMS	COUNTER					
			\$ HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HIS	TORY				
			STATUS/COMM	ENTS							
JC PENNY AD			187000	00887							
6196058116020	1	\$0	\$ 0	12/88 03/89	Revolving	00000000					
6196058116030	1	\$0	\$580 \$591	12/88 03/89	M0020 Install	00000000					
PIKES PEAK BK			116000	06309							
7010675	5	\$700	\$830 \$1174	03/87 3/89	M0075 Install	00010100 2 8/87 3	7/87				
SEARS			187000	00886							
84290997158	2	\$16	\$50 \$405	01/84 09/84	M0016 Revolving	00000000					
			TRANSFE	ROUT							
190552692685	1	\$0	\$0 \$1396	01/84 12/88	Revolving	00000000					
			TRANSFE	R OUT							
50883081338	9	\$1500	\$1947 \$1962	01/84 04/89	M0054 Revolving	00000000					
			PLACED I	IN COLLECTION	1						
SLMA LSCK			187000	1 4 5 9 4							
585940087101K	0	\$ 0	\$1313 \$1313	08/88 03/89	M0015 Install	00010100					
			N158 STU	JDENT LOAN - F	PAYMENT	DEFERRED					
585940087102K	0	\$0	\$2500 \$2500	08/88 03/89	M0030 Install	00000000					
			N158 STU	JDENT LOAN - F	PAYMENT I	DEFERRED					
585940087103K	0	\$ 0	\$2500 \$2500	08/88 03/89	M0030 Install	00000000					

N158 STUDENT LOAN - PAYMENT DEFERRED

REPORT ON: Sample, Jonathan A. REPORTED BY: Chilton Credit Rpting/Colorado Spg.

CREDITORS

CREDITORS									
CREDITOR NAME			ID#						
ACCOUNT #	MANNER OF	Le BAST BUE	C BALANCE	DATE OPENED	TERMS	COUNTER			
ACCOUNT &	PAYMENT	\$ PAST DUE	3 BALANCE	DATE OPENED	TERMS	COUNTER			
			\$ HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY			
			STATUS/COMMENTS						

USAA FEDERAL			18700000	887		
5416300201497410	1	\$0	\$2499 \$2500	06/86 04/89	M0078 Revolving	00000000
VALLEY NATIONAL			11600006	475		
200200017717323	1	\$0	\$0 \$4993	08/84 02/86	Install	00000000
40200200017717323	1	\$0	\$0 \$4993	08/8 4 08/85	Revolving	
ZALES JEWLERY			18700000	886		
31301729765	1	\$0	\$0 \$437	09/85 03/89	Revolving	00010100 2 8/87 3 7/87

Page: 3

REPORT ON: Sample, Jonathan A.

REPORTED BY: Chilton Credit Rpting/Colorado Spg.

COLLECTIONS

CREDITOR	STATUS	ORIGINAL ACCOUNT	DATE FILED	COLLECTION AGENCY
ACCOUNT #		BALANCE	DATE REPORTED	ID#
SEARS	UNF'AID	\$1500	11/88	ACME COLLECTION
50883081338		\$1500	05/99	YNC2842
CITIBANK VISA	PAID	\$500	03/84	TOPANGA COLLECTION
8596027419		\$0	04/84	YNC11261

Page: 4

PUBLIC RECORD

COURT	LIABILITY	ASSETTS	PLAINTIFF	DOCKET#	DATE FILED
STATUS/JUDGEMENT					JUDGEMENT DATE
ZNC92353FE FEDERAL TAX LIEN	\$9872		TRW	98765	01/85
Z1201001SC CIVIL JUDGEMENT	\$343		DEPT. WTRPW	R 54321	01/84
ZLA1002 BANKRUPTCY DISCHARGED	\$58206	\$55760		LA8102	2522 03/81 06/84

CONSUMER STATEMENT

** ALERT **

NAME

MISCELLANEOUS INFORMATION

NAME	ID#	PHONE	ADDRESS	
JC PENNEY CO	3306702	MY MAIL ONLY	12712 PARK CENTRAL	DALLAS, TX 75251
SEARS ROEBUC	3319845	4159416693	P.O. BOX 7150	MOUNTAIN VIEW, CA 94039
ZALES JEWEL	3340268	2154685500	109 W WALNUT HILL	IRVING, TX 75038
ACME COLLECTION	YNC2842	6173455937	213 SIDNEY ST.	MONTEREY, CA 93425
TOPANGA COLL	YNC11261	8188878214	614 DELTA ST.	TOPANGA, CA 91405

Page: 1

REPORTED BY:

Credit Bureau of Baltimore 300 Cathedral Street Baltimore, MD 21201 _ (301) 332-4691

NAME/ADDRESS

NAME OF SUBJECT		SOCIAL SE	CURITY #	(SS#)	DATE-OF-BIRTH	
SAMPLE, JONATHAN A		123-456-	7890		11-20-49	
ALSO KNOWN AS		SPOUSE			SPOUSE'S SS#	
JACK		MARIA			321-654-0987	
CURRENT ADDRESS	CITY	*	STATE	ZIP	SINCE	
1234 MAIN ST.	HOUST	ON	TX	543	21 9/88	
FORMER ADDRESS 48978 N HIGHWAY 63	SAN JC	SE	CA	9143	36 9/86	
FORMER ADDRESS (2)						

EMPLOYMENT

CURRENT EMPLOYER HOUSTON STEEL AND IRON	CITY HOUSTON	STATE TX	ZIP 54321	DATE EMPLOYED	SALARY \$24000
PREVIOUS EMPLOYER SAN JOSE STEEL COMPANY	SAN JOSE	CA	91436		\$20000
PREVIOUS EMPLOYER (2)			ļ		

CREDITORS

CREDITOR NAME			!D#			
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	TERMS	COUNTER
			S HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY
			STATUS/COMM	IEN")		
DILLARDS			906DC	0 1/1 5 5		
88383567	1	\$0	\$0	01/83	M0034	00000200
			\$500	04/89	Install	3 03/86 3 11/85
88726385	1	\$ 0	\$0	03/84		00000000
		•	\$215	04/89	Install	
FMC			905FA	3856		
EIA244WM0	0	\$ 0	\$2622	01/86	M0262	00010100
			\$12538	03/89	Instail	2 8/87 7/87
GMAC			906FA	00034		
8-021009732	8	\$ 0	\$12350	03/88	M0262	00000000
			\$15766	03/89	Install	

INVOLUNTARY-REPOSSESSION

Page: 2

REPORT ON: Sample, Jonathan, A

VLY NTL BK

CREDITOR NAME			ID#			
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	TERMS	COUNTER
			S HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY
			STATUS/COMME	NTS		
JC PENNY			906DC0	0193, 185		
61-6196058116020	1	\$ 0	\$ 0	12/88 03/89	Revolving	00000000
				03/03	rievolving	
61-6196058116030	1	\$0	\$580	12/88	M0020	00000000
	·	••	\$591	03/89	Install	
SEARS			906DC0	00029		
8440-0190552692685	1	\$0	\$0	01/84		00000000
			\$1396	09/84	Revolving	
8691-0050883081338	9	\$ 1500	\$1947	01/84	M0054	0000000
	•	V.555	\$1962		Revolving	0000000
			PLACED I	N COLLECTION		
SLMA LSCK			157FZ0	00018		
585940087101	0	\$0	\$1313 \$1313		M0015 Install	00010100
				DENT LOAN - P		EFERRED
USAA SAV BK			905BB0	2427		
5416300201497410	1	\$0	\$2499		M0078	00000000
			\$2500	04/89 IN H/C COLUMN	Revolving	

40200200017717323	1	\$0	\$4993	02/86	Revolving	0000000
ZALES JEWLERY			906JA0			
31301729765	1	\$ 0	\$0 \$4 37	09/85 03/89	Revolving	00010100 2 8/87 3 7/87

190FA00049

\$0 08/84

00000000

REPORT ON: Sample, Jonathan A

REPORTED BY: Credit Bureau of Baltimore

Page: 3

COLLECTIONS

CREDITOR	STATUS	ORIGINAL ACCOUNT	DATE FILED	COLLECTION AGENCY	
ACCOUNT #		BALANCE	DATE REPORTED	ID#	
SEARS 50883081338	UNPAID	\$1500 \$1500	11/88 03/89	ACME COLLECTION YNC2842	
CITIBANK VISA 8596027419	PAID	\$500 \$0	03/84 04/84	TOPANGA COLLECTION YNC11261	

PUBLIC RECORD

COURT	LIABILITY	ASSETTS	PLAINTIFF	DOCKET#	DATE FILED	
STATUS/JUDGEMENT					JUDGEMENT DATE	
ZNC92353FE FEDERAL TAX LIEN	\$9872		TRW	98765	01/85	
Z1201001SC CIVIL JUDGEMENT	\$343		DEPT. WTRPWR	54321	01/84	
ZLA1002 BANKRUPTCY DISCHARGED	\$58206	\$55760		LA81025	22 03/81 06/84	

CONSUMER STATEMENT

" ALERT "

MISCELLANEOUS INFORMATION

			
NAME	ID#	PHONE	ADDRESS
		THORE	

JC PENNEY CO SEARS ROEBUC

906DC00193 MY MAIL ONLY 12712 PARK CENTRAL DALLAS, TX 75251 906DC00029 4159416693

P.O. BOX 7150

MOUNTAIN VIEW, CA 94039

ZALES JEWEL ACME COLLECTION YNC2842

906DA00076 2154685500 109 W WALNUT HILL

6173455437

213 SIDNEY ST.

IRVING, TX 75038 MONTEREY, CA 93425

APPENDIX D TOPIC GUIDE TO TEST PROTOTYPE CREDIT REPORT FORM

USER-FRIENDLY CREDIT REPORT FORM TOPIC GUIDE

I. INTRODUCTION (5 minutes)

- . Moderator Introductions
- . Role of Booz, Allen
- . Objectives of group discussion
- . Audiotaping/ note taking

II. PARTICIPANT INTRODUCTIONS (5-10 minutes)

- . Name
- . Agency
- . Position

III.OPENING DISCUSSION

1. Intro

BAH has conducted a set of focus groups with end-users of the credit report form and developed a prototype based on participants' input.

1. Review of prototype

Participants take a few minutes to review the prototype form

IV. FORM EVALUATION

1. Overall Impressions

- . General Layout
 - How the sections are organized?
 - Are they easily identified?
- Labeling
 - Clear and concise?
 - Use of bold, different size text?
- . Item Grouping
 - Is similar types of information grouped together for easy reading?
 - Are the columns difficult to isolate/identify?

2. Creditors

- . How is this different from the information reported on the current form? Format? Content?
- Is there sufficient info? What is missing that you would like to see included?

Creditors (cont)

- . Extraneous information?
- Is it difficult to locate necessary information? How could this be improved?
- . Is your attention drawn to the MOP and Past Due figures? Is the bold type helpful? Improvements??
- . What other references should be made under the status/comments entry?
- . Should all accounts be included or just derog accounts?
- . How should they be sorted? alphabetically, by derog, by date?

Collections

- . How is this different from the information reported on the current form? Format? Content?
- . Is there sufficient info? What is missing?
- . Extraneous information?
- Is it difficult to locate necessary information? Is the bold type helpful? Improvements??
- . How should they be sorted? alphabetically, by derog, by date?
- Should only accounts currently in collection be included or also any past collections?

4. Court Action/Public Record

- . How is this different from the information reported on the current form? Format? Content?
- . Is there sufficient info? What is missing?
- . Extraneous information?
- Is it difficult to locate necessary information? Improvements??
- Are there other types of actions that should be included in this section?
- . How should they be sorted? alphabetically, by derog, by date?
- . Should only accounts currently in court/under action be included or also any past court actions?

5. Addresses

.- Creditor addresses: all or just those for those with

derog info

.- Collection: Addresses of all or just those

currently in collection

. Should they be listed together? Any other addresses?

6. Inquiries

Should they be included? A count overall or itemized? On summary sheet or body of the report?

V. SUMMARY PAGE

1. Usefulness

- . Would it be useful
- . If so, in which cases

2. Sufficiency of Information

- . Is this all that is needed?
- Are there instances in which derogatory information that should be investigated would not show on the summary page?

Report Sources

- . Is there value to the list of cities searched for credit reports?
- Is there added value to the panel page (not included in the prototype) by knowing which cities generated reports by the different credit reporters?
- . Can these two segments be combined?

VI. CONCLUSION

Usability

- . Once you gain familiarity with this format does it appear to be something you will be able to work with?
- . Will it be more time efficient than the previous one?

Summary of Discussion

- . Summarize discussion
- . List Specific recommendations for changes
- . Thank you for participation

APPENDIX E REVISED PROTOTYPE CREDIT REPORT FORM

REPORT OF CREDIT		DATE 22/05/89	D0620		TROLLER NO. K1-18361A2	STATUS RUC
SEX	1	SECURITY NO. 56-7890	DATE OI 03 AU			CE OF BIRTH W MEXICO
SUBJECTS NA						

CREDIT REVIEW OF CREDIT BUREAU RECORDS COVERING THE FOLLOWING LOCATIONS DISCLOSED INFORMATION --- SEE ATTACHED

HOUSTON, TX SAN JOSE, CA SANTA CLARA, CA

NUMBER OF REPORTS: 2 NUMBER OF INQUIRIES: 4 INFORMATION VARIANCE: YES

CREDIT REPORT SUMMARY

REPORTED FACTORS

REPORTED BALANCE REPORTED PAST DUE HIGH CREDIT (Excluding Mortgage) % CREDIT EXTENDED (Excluding Mortgage) CONSUMER COUNSELING (Y/N)		\$27,191 \$2,216 \$48,790 56% N	MORTGAGE BALANCE AUTO LOAN BALANCE PERSONAL LOAN BALANCE CREDIT/CHANGE CARD BALANCE		\$14,972 \$9,642 \$2,577
	# ACCTS	LIABILITY		# ACCTS	LIABILITY
30 DAYS PAST DUE	1	\$16	REPOSSESSION	1	\$12,350
60 DAYS PAST DUE	0		COLLECTION/CHARGE OFF	1	\$1,500
90 DAYS PAST DUE	0	+	LIENSJUDGEMENTS	0	
120+ DAYS PAST DUE	1	\$700	GARNISHMENTS	0	
			BANKRUPTCY	0	
PREVIOUS HISTORY					
	# ACCTS			# ACCTS	
30 DAYS PAST DUE	4		REPOSSESSION	0	
60 DAYS PAST DUE	4		COLLECTION/CHARGE OFF	1	
90 DAYS PAST DUE	0		LIENS/JUDGEMENTS	2	
120+ DAYS PAST DUE	0		GARNISHMENTS	0	
			BANKRUPTCY	1	
					ì

WARNING

THIS DOCUMENT IS THE PROPERTY OF THE DEFENSE INVESTIGATIVE SERVICE. CONTENTS MAY BE DISCLOSED ONLY TO PERSONS WHOSE OFFICIAL DUTIES REQUIRE ACCESS HERETO. CONTENTS MAY NOT BE DISCLOSED TO THE PARTY(S) CONCERNED WITHOUT SPECIFIC AUTHORIZATION FROM THE DEFENSE INVESTIGATIVE SERVICE.

Page: 1

REPORTED BY:

Chilton Credit Rpting/Colorado Spg. 1231 Greenway Dr., Suite 400 Irving, TX 75038 (719) 632-0766

NAME/ADDRESS

NAME OF SUBJECT		SOCIAL SE	CURITY #	SS#) C	ATE-OF-BIRTH	
SAMPLE, JONATHAN A.		123-56-7	890	1	1-20-49	
ALSO KNOWN AS		SPOUSE		s	POUSE'S SS#	
JACK		MARIA		3	21-54-0987	
CURRENT ADDRESS	CITY	·	STATE	ZIP	SINCE	
1234 MAIN ST.	HOUST	ON	TX	54321	9/88	
PREVIOUS ADDRESS 48978 N HIGHWAY 63	SAN JO	SE	CA	91436	9/86	
PREVIOUS ADDRESS (2)		=				

EMPLOYMENT

CURRENT EMPLOYER	CITY	STATE	ZIP	DATE EMPLOYED	SALARY
HOUSTON STEEL AND IRON	HOUSTON	TX	54321		\$24000
PREVIOUS EMPLOYER SAN JOSE STEEL COMPANY	SAN JOSE	CA	91436		\$20000
PREVIOUS EMPLOYER (2)			-		

VARIANCES IN PERSONAL INFORMATION

VARIATIONS FOUND IN SOCIAL SECURITY NUMBER: 123-57-9840

CREDITORS

CREDITOR NAME			ID#		KIND OF BUS	SINESS
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER
			\$ HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY
			TERMS	STATUS/COMMEN	πs	
DILLARDS			187000	03768	Departmen	t Store
88383567	1	\$ 0	\$0 \$500 /\$34	01/83 04/89	Individual Install	00000000
88726385	1	\$0	\$0 \$215	03/84 04/89	Individual	00000000
FORD MOTOR CREDIT			187000	00896	Auto Finan	cing
EIA244WM0	0	\$0	\$2622 \$12538 /\$262	01/86 03/89	Individual Install	00010100 2 8/87 7/87

Page: 2 REPORT ON: Sample, Jonathan, A. REPORTED BY: Chilton Credit Rpting/Colorado Spg.

CREDI	TORS
-------	-------------

CREDITOR NAME			ID#		KIND OF BUS	SINESS
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER
	PAIMEN	<u> </u>	\$ HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY
			TERMS	STATUS/COMMEN	vīs	
GMAC			187000	00873	Auto Financ	cing
8021009732	8	\$0	\$12350 \$15766 /\$262	03/88 03/89 INVOLUNTAI	Joint Install RY-REPOSS	00000000 SESSION
JC PENNY AD			187000	00887	Departmen	t Store
6196058116020	1	\$ 0	\$0 	12/88 03/89	Joint Revolving	00000000
6196058116030	1	\$0	\$580 \$591 /\$20	12/88 03/89	Joint Install	00000000
PIKES PEAK BK			116000	06309	Bank	
7010675	5	\$700	\$830 \$1174 /\$75	03/87 3/89	Individual Install	00010100 2 8/87 3 7/87
SEARS			187000	00886	Departmen	t Store
84290997158	2	\$ 16	\$50 \$405 /\$46	01/84 09/84 TRANSFER	individual Revolving OUT	00000000
190552692685	1	\$0	\$0 \$1396	01/84 12/88 TRANSFER	Individual Revolving OUT	00000000
50883081338	9	\$1500	\$1947 \$1962 /\$54	01/84 04/89 PLACED IN (Individual Revolving COLLECTIO	00000000 N
SLMA LSCK			187000	1 4 5 9 4	Finance	
585940087101K	0	\$0	\$1313 \$1313 /\$15	08/88 03/89 STUDENT LO	Individual Install DAN - PAYM	00010100 SENT DEFERRED

REPORT ON: Sample, Jonathan A. REPORTED BY: Chilton Credit Rpting/Colorado Spg.

CREDITORS

CREDITOR NAME		_	ID#		KIND OF BUS	RINESS
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER
			\$ HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY
			TERMS	STATUS/COMMEN	rs	

SLMA	LSCK	(continued)
------	------	-------------

SLMA LSOR (Continued)						
585940087102K	0	\$0	\$2500 \$2500 /\$30	08/88 03/89 STUDENT LO	Direct Install DAN - PAYM	00000000 ENT DEFERRED
585940087103K	0	\$0	\$2500 \$2500 /\$30	08/88 03/89 STUDENT LO	Individual Install DAN - PAYM	00000000 ENT DEFERRED
USAA FEDERAL			187000	00887	Bank	
5416300201497410	1	\$0	\$2499 \$2500 /\$78	06/86 04/89	Joint Revolving	00000000
VALLEY NATIONAL			116000	06475	Bank	
200200017717323	1	\$0	\$ 0 \$ 4993	08/84 02/86	Individual Install	00000000
40200200017717323	1	\$0	\$0 \$4993	08/84 08/85	Individual Revolving	
ZALES JEWELRY			187000	00886	Jewelers	
31301729765	1	\$0	\$ 0 \$43 7	09/85 03/89	Individual Revolving	00010100 2 8/87 3 7/87

CREDI	TOR	CO	DE.	S
MANNER	OF I	PAY	MI	INT

0 -	Too	New	to	Rate
-----	-----	-----	----	------

^{4 - 90} Days Past Due

Page: 3

^{7 -} Wage Earner Plan 8 - Repossession

^{1 -} Pays As Agreed 2 - 30 Days Past Due

^{5 - 120+} Days Past Due

TERMS - # Monthly Paymens/Payment Amount

^{6 -} Contact Member for Status 9 - Placed for Collection

COUNTER - 2 bytes each for 10 days/30 Days/60 Days/90 Days Past Due PREVIOUS HISTORY - Manner of Payment and Historical Date

^{3 - 60} Days Past Due

REPORT ON: Sample, Jonathan A. REPORTED BY: Chilton Credit Rpting/Colorado Spg.

COLLECTIONS

CREDITOR	STATUS	ORIGINAL \$ AMOUNT	DATE FILED	COLLECTION AGENCY
ACCOUNT #	DATE PAID	\$ BALANCE	DATE REPORTED	ID#
CITIBANK VISA	PAID	\$500	03/84	TOPANGA COLLECTION
8596027419	02/89	\$0	04/84	YNC11261
SEARS	UNPAID	\$ 1500	11/88	ACME COLLECTION
50883081338		\$1500	03/89	YNC2842

Page: 4

PUBLIC RECORD

JUDGEMENT	STATUS	STATUS DATE	\$ LIABILITY	PLAINTIFF	DATE FILED
ACTION TYPE		COURT TYPE	ASSETS	DOCKET#	JUDGEMENT DATE
COURT #		COURT ADDRESS			
FEDERAL TAX LIEN	PAID	04/85	\$9872	IRS	01/85
ZNC92353FE		Federal 145 Mass. Av	e., San Franci	98765 sco, CA 94612	02/85
CIVIL JUDGEMENT	UNPAID		\$343	DWP	01/84
		Civil		54321	09/84
Z1201001SC		1257 Cedar A	ve., San Fran	cisco, CA 94612	
BANKRUPTCY	DISCHARGED	09/84	\$58,206		03/81
CHAPTER 13 ZLA1002		Civil 1257 Cedar A	\$55,769	LA8102522 cisco, CA 94612	06/84

CREDIT COUNSELOR

CONSUMER STATEMENT

MISCELLANEOUS INFORMATION

NAME	ACCOUNT#	PHONE	ADDRESS	
CREDITORS				
GMAC PIKES PEAK BANK SEARS ROEBUC	802100973 7010675 50883081338	2159511682 4159416693 2154685500	12712 PARK CENTRAL 16431 MAIN STREET 109 W WALNUT HILL	DALLAS, TX 75251 MOUNTAIN VIEW, CA 94039 IRVING, TX 75038
COLLECTIONS				
ACME COLLECTION TOPANGA COLL	50883081338 8596027419	6173455937 8188878214	213 SIDNEY ST. 614 DELTA ST.	MONTEREY, CA 93425 TOPANGA, CA 91405
		END O	F REPORT	

Page: 1

REPORTED BY:

Credit Bureau of Baltimore 300 Cathedral Street Baltimore, MD 21201 (301) 332-4691

NAME/ADDRESS

NAME OF SUBJECT		SOCIAL SECURITY # (SS#)			DATE-OF-BIRTH	
SAMPLE, JONATHAN A.		123-56-78	390		11-	20-49
ALSO KNOWN AS		SPOUSE			SPC	OUSE'S SS#
JACK		MARIA			32	1-54-0987
CURRENT ADDRESS	CITY	·	STATE	ZIP		SINCE
1234 MAIN ST.	HOUST	ON	TX	543	21	9/88
PREVIOUS ADDRESS 48978 N HIGHWAY 63	SAN JO	SE	CA	914	36	9/86
PREVIOUS ADDRESS (2)						

EMPLOYMENT

CURRENT EMPLOYER HOUS I ON STEEL AND IRON	CITY HOUSTON	STATE TX	ZIP 54321	DATE EMPLOYED	\$24000
PREVIOUS EMPLOYER SAN JOSE STEEL COMPANY	SAN JOSE	CA	91436		\$20000
PREVIOUS EMPLOYER (2)					
			}		}

VARIANCES IN PERSONAL INFORMATION

VARIATIONS FOUND IN SOCIAL SECURITY NUMBEF: 123-57-9840

CREDITORS

CREDITOR NAME			ID#		KIND OF BUSINESS	
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER
			\$ HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY
			TERMS	STATUS/COMMEN	TS	
DILLARDS			906DC0	0755	Departmen	t Store
ช8383567	1	\$0	\$0 \$500 /\$34	01/83 04/89	Individual Install	00000000
88726385	1	\$ 0	\$9 \$215	03/84 04/89	Individual	00000000
FORD MOTOR CREDIT			9/15F \ 0	3856	Auto Finan	cing
EIA244WM0	0	\$ 0	\$2322 \$12538 /\$262	01/86 03/89	Individual Install	00010100 2 8/87 7 /87

Page: 2

REPORT ON: Sample, Jonathan, A. REPORTED BY: Credit Bureau of Baltimore

CREDITORS

CREDITOR NAME		ID#		KIND OF BUS	KIND OF BUSINESS	
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER
			\$ HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY
			TERMS	STATUS/COMMEN	тѕ	
GMAC			906FA0	0034	Auto Finan	cing
8-021009732	8	\$0	\$12350 \$15766 /\$262	03/88 03/89 INVOLUNTAF	Joint Install RY-REPOSS	00000000 SESSION
JC PENNY AD			906DC	00193,185	Departmen	t Store
61-6196058116020	1	\$0	\$ 0	12/88 03/89	Joint Revolving	00000000
61-6196058116030	1	\$0	\$580 \$591 /\$20	12/88 03/89	Joint install	00000000
SEARS			906DC0	0029	Departmen	t Store
8400-0190552692685	1	\$0	\$0 \$1396	01/84 12/88 TRANSFER (individual Revolving DUT	00000000
8691-0050883081338	9	\$1500	\$1947 \$1962 /\$54	01/84 04/89 PLACED IN C	Individual Revolving COLLECTIO	00000000 N
SLMA LSCK			157FZ0	0 1 8	Finance	
585940087101K	0	\$ 0	\$1313 \$1313 /\$15	08/88 03/89	Individual Install	00010100
			,ψ.ισ	STUDENT LC	JAN - PA , M	IENT DEFERRED
USAA FEDERAL					Bank	
5416300201497410			\$2499 \$2500	06/86 04/89	Joint Revolving	00000000
			/\$78	AMOUNT IN H	-	N IS CREDIT LIMI

REPORT ON: Sample, Jonathan A.

REPORTED BY: Credit Bureau of Baltimore

CREDITARS

CREDITOR NAME		ID#		KIND OF BUSINESS		
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER
			\$ HIGH CREDIT	DATE REPORTED	ACCT. TYPE	PREVIOUS HISTORY
			TERMS	STATUS/COMMEN	TS	

VALLEY NATIONAL			190FA	0049	Bank	
40200200017717323	1	\$0	\$0 \$4993	08/84 08/85	Individual Revolving	
ZALES JEWELRY			906JA	00076	Jewelers	
31301729765	1	\$0	\$0 \$437	09/85 03/89	Individual Revolvina	00010100 2 8/87 3 7/87

CREDI	ror (CODES	
MANNER	OF P	AYMENT	-

- 0 Too New to Rate 1 - Pays As Agreed
- 4 90 Days Past Due
- 5 120+ Days Past Due
- 7 Wage Earner Plan
- 8 Repossession
- 6 Contact Member for Status 9 Placed for Collection
- TERMS # Monthly Paymens/Payment Amount

COUNTER - 2 bytes each for 10 days/30 Days/60 Days/90 Days Past Due PREVIOUS HISTORY - Manner of Payment and Historical Date

Page: 3

2 - 30 Days Past Due 3 - 60 Days Past Due

REPORT ON: Sample, Jonathan A.

REPORTED BY: Credit Bureau of Baltimore

COLLECTIONS

CREDITOR	STATUS	ORIGINAL \$ AMOUNT	DATE FILED	COLLECTION AGENCY
ACCOUNT #	DATE PAID	\$ BALANCE	DATE REPORTED	ID#
ACCOUNT &	DATEFAID	* BALANCE	DATE REPORTED	10#

CITIBANK VISA PAID\$500
03/84
TOPANGA COLLECTION
8596027419
02/89
\$0
04/84
YNC11261

SEARS UNPAID \$1500 8691-0050883081338 \$1500

\$1500 11/88 \$1500 03/89 ACME COLLECTION YNC2842

Page: 4

PUB!.IC RECORD

JUDGEMENT	STATUS	STATUS DATE	\$ LIABILITY	PLAINTIFF	DATE FILED
ACTION TYPE		COURT TYPE	ASSETS	DOCKET #	JUDGEMENT DATE
COURT #		COURT ADDRESS			

 FEDERAL TAX LIEN
 PAID
 04/85
 \$9872
 IRS
 01/85

 Federal
 98765
 02/85

 ZNC92353FE
 145 Mass. Ave., San Francisco, CA 94612

 CIVIL JUDGEMENT
 UNPAID
 \$343
 DWP
 01/84

 Civil
 54321
 09/84

 7120100150
 4057 Codes Ave. Sep Ferroises. 04 0444

Z1201001SC 1257 Cedar Ave., San Francisco, CA 94612

 BANKRUPTCY
 DISCHARGED
 09/84
 \$58,206
 03/81

 CHAPTER 13
 Civil
 \$55,769
 LA8102522
 06/84

 ZLA1002
 1257 Cedar Ave., San Francisco, CA 94612

CREDIT COUNSELOR

CONSUMER STATEMENT

MISCELLANEOUS INFORMATION

NAME	ACCOUNT #	PHONE	ADDRESS
CREDITORS		-	
GMAC SEARS ROEBUC	8-02100973 8691-00508830	2159511682 2154685500	12712 PARK CENTRAL DALLAS, TX 75251 109 W WALNUT HILL IRVING, TX 75038

COLLECTIONS

ACME COLLECTION 8691-00508830 6173455937 213 SIDNEY ST. TOPANGA COLL 8596027419 8188878214 614 DELTA ST.

MONTEREY, CA 93425 TOPANGA, CA 91405

END OF REPORT

APPENDIX F DIS AND ADJUDICATOR EVALUATIONS OF REVISED PROTOTYPE CREDIT REPORT





OFFICE OF THE DEPUTY UNDER SECRETARY OF DEFENSE (SECURITY POLICY) COUNTERINTELLIGENCE & INVESTIGATIVE PROGRAMS

ASSISTANT FOR PERSONNEL SECURITY

TO: Ms. Diane Duckworth
TELECOPIER PHONE NO. (301) 951-2255
OFFICE PHONE NO.

COMMENTS:

As promised, attached is our critique of the revised credit report, I apologize for the delay.

FROM: Pete Nelson AV 227-3969/COMM 703-697-3969

COPY SENT: 26 December 1991

This case consists of 2 pages, including cover sheet.

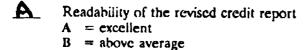
FAX NO.: 703-693-7565

Revised Credit Report Evaluation Form Management and Policy-Maker Critique

We would appreciate your feedback concerning the readability of the revised credit report, the expected usefulness of switching to this format, and whether any additional changes need to be made to it. Please complete this form and fax it to the following location no later than 30 November 1990:

Defense Personnel Security Research and Education Center Attn: Howard Timm 99 Pacific Street, Building 455-E Montercy, CA 93940-2481 FAX Number (408) 646-2041 or AV 878-2041

1. Evaluation Ratings:



D = below averageF = unsatisfactory

C = average

Degree of improvement over the current credit report format

A = major improvement

B = some improvement

D = somewhat worse than the current format

F = much worse than the current format

C = on par with the current format

Desirability of switching to the revised format

A = I would strongly support switching to the revised format
 B = I am somewhat supportive of switching to the revised format
 C = I do not care whether or not a switch is made to the new format

D = I am somewhat opposed to switching to the new format
 F = I am strongly opposed to switching to the new format

Overall grade of the revised format in its present form

A = excellent D = below average B = above average F = unsatisfactory

C = average

Overall grade of the revised format if the suggestions I have provided below are incorporated

A = excellent

B = above average

D = below average

F = unsatisfactory

C = average

2. Recommended changes to the revised credit report format (use additional pages if necessary)



DEPARTMENT OF THE NAVY CENTRAL ADJUDICATION FACILITY WASHINGTON NAVY YARD WASHINGTON, DC 20388-5029

IN REPLY REFER TO

5510 Ser 29/052 10 Dec 90

From: Director, Department of the Navy Central Adjudication

Facility

To: Defense Personnel Security Research and Education

Center, ATTN: Howard W. Tim, 99 Pacific Street, Building 455, Suite E, Monterey, CA 93940-2481

Subj: COMMENTS ON USER-FRIENDLY CREDIT REPORT

Ref: (a) Your letter 65HT/1478RES of 16 Nov 1990

Encl: (1) Management and Policy-Maker Critique

1. The proposed credit report form on the whole appears to promise a much easier to read product. The Credit Report Summary, for favorable and unfavorable reports, and the information variance indicator will prove extremely beneficial to our adjudicators.

- 2. I do feel that we are missing the boat if we don't place more emphasis on identifying unexplained affluence. Emphasis should be placed on providing information concerning lump sum payments of debts, numerous creditor inquiries and total installment payments exceeding the amount of salary. This may only be an indicator, but would alert investigators and adjudicators to determine if there are other sources of income.
- 3. We are in agreement with your long-term goal to redesign the credit reporting systems to prepare a single, comprehensive credit report, thus eliminating duplicative information. The review and analyses of multiple, redundant reports is time consuming for all concerned.

DAN L. JACOBSO

Revised Credit Report Evaluation Form Management and Policy-Maker Critique

We would appreciate your feedback concerning the readability of the revised credit report, the expected usefulness of switching to this format, and whether any additional changes need to be made to it. Please complete this form and fax it to the following location no later than 30 November 1990:

Defense Personnel Security Research and Education Center Attn: Howard Timm 99 Pacific Street, Building 455-E Monterey, CA 93940-2481 FAX Number (408) 646-2041 or AV 878-2041

1. Evaluation Ratings:

A

Readability of the revised credit report

A = excellent
B = above average

D = below averageF = unsatisfactory

C = average

A

Degree of improvement over the current credit report format

A = major improvement D = soB = some improvement F = m

D = somewhat worse than the current format
 F = much worse than the current format

C = on par with the current format

A

Desirability of switching to the revised format

A = I would strongly support switching to the revised format

B = I am somewhat supportive of switching to the revised format

C = I do not care whether or not a switch is made to the new format

D = I am somewhat opposed to switching to the new format

F = I am strongly opposed to switching to the new format

3

Overall grade of the revised format in its present form

A = excellent

B = above average

F = unsatisfactory

C = average



Overall grade of the revised format if the suggestions I have provided below are incorporated

A = excellent

B = above average

D = below average

F = unsatisfactory

C = average

2. Recommended changes to the revised credit report format (use additional pages if necessary)

See sheet attached.

REVISED CREDIT REPORT EVALUATION FORM MANAGEMENT AND POLICY-MAKER CRITIQUE (CON'T)

- 2. Recommended changes to the revised credit report format:
- a. DIS Report of Credit Page: The fact that information variance exists is indicated on this page; however, there is no indication that a review of credit information under the variable information (i.e., name, ssn, date of birth, addresses) was completed. A simple statement that no information pertaining to subject under the variable information exists would be sufficient.
- b. DIS Report of Credit Page, CREDIT REPORT SUMMARY: Change "Reported Balance" to "Reported Balance Owed." Add a factor of "Total Number of Current (or Active) Accounts."

1), 30, 80 11:08AM





FACSIMILE TRANSMITTAL HEADER SHEET

COMMAND	NAME OFFICE BYMBOL	TELEPHONE NUMBER	AUTHORIZED RELEASE SIGNATURE		
FROM & US ARMY CENTRAL CLEARANCE FACILITY	W.R. LOVERIDGE PCCF-A	AUTOVON 923-3531	al Karindy		
DEFENSE PERS SCTY	HOMARD TIMM	408-646-2041			
CLASSIFICATION UNCLASS	NO. PAGES	PRECEDENCE ROUTINE	REMARKS :		

SPACE BELOW FOR COMMUNICATIONS CENTER USE ONLY

Revised Credit Report Evaluation Form Management and Policy-Maker Critique

We would appreciate your feedback concerning the readability of the revised credit report, the expected usofulness of switching to this format, and whether any additional changes need to be made to it. Please complete this form and fax it to the following location no later than 30 November 1990:

Defense Personnel Security Research and Education Center Attn: Howard Timm 99 Pacific Street, Building 455-E Monterey, CA 93940-2481 FAX Number (408) 646-2041 or AV 878-2041

1.	Evaluation	Rati	ug:
----	------------	------	-----

eport

A = excellent D = below average R = shove average C = average F = unsatisfactory

Degree of improvement over the current credit report format

D = somewhat worse than the current format A = major improvement

B = some improvement F = much worse than the current format

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Desirability of switching to the revised format

A = I would strongly support switching to the revised format

B = I am somewhat supportive of switching to the revised format

C = I do not care whether or not a switch is made to the new format

D = I am somewhat opposed to switching to the new format

F = I am strongly opposed to switching to the new format

Overall grade of the revised format in its present form

A = excellent D = below average

B = shove average F = unsatisfactory

C = average

Overall grade of the revised format if the suggestions I have provided below are incorporated

A = excellent D = below average

B = above average F = unantialactory

(' - average

2. Recommended changes to the revised credit report format (use additional pages if necessary)

NONE

NOTE: PER MR. DITIMANN''S REQUEST, I REVIEWED YOUR DRAFT MYTIMENT AND DISCUSSED THE REVISED CREDIT REPORT FORMAT WITH SEVERAL EXPERIENCED ADJUDICATORS. THEY ARE IN TOTAL AGREEMENT THAT THE REVISED FORMAT IS EXCELLENT AND LOCK FORMARD TO ITS IMPLEMENTATION.

WILLIAM R. LOVERIDGE





DEFENSE INVESTIGATIVE SERVICE 1886 HALFET, EW. WASHINGTON, B.C. 20124-1780



NOV & 9 1990

Dr. Howard W. Timm
Program Manager (Financial and Credit)
Defense Personnel Security Research
and Education Center.
99 Pacific Street, Building 455, Suite E
Monterey, California 93940-2481

Dear Dr. Timm:

Thank you for the opportunity to review the Boos, Allen & Hamilton draft report on the development of a user-friendly credit report.

The feedback we have been receiving from the various report users has for some time indicated the need to improve credit report readability. The concerns expressed to the Boos, Allen & Hamilton researchers by case controllers, investigators and adjudicators are useful in that they confirm the need for the various report enhancements we have been planning to incorporate into our next credit contract.

Detailed comments on the specific suggestions included in the report are attached. Questions concerning these comments may be directed to Darbara Melnick of my staff (202 475-1340).

Sincerely

THURSE S. EVALO

(Investigations)

Attachment



DEPARTMENT OF DEFENSE DEFENSE LEGAL SERVICES AGENCY DIRECTORATE FOR INDUSTRIAL SECURITY CLEARANCE REVIEW POST OFFICE BOX 3656 ARLINGTON, VIRGINIA 22203

MEMORANDUM FOR DEFENSE PERSONNEL SECURITY RESEARCH AND EDUCATION CENTER (PERSEREC) ATTN: Mr. Howard W. Timm, Ph.D.

SUBJECT: User-Friendly Credit Report (Draft)

This is in response to your letter of 16 November 1990 asking for my commnets on the above subject.

I have reviewed the report and found the new credit reporting format to have definite advantages over the cumbersome procedures now in use. It's a change that has been needed for a long time. Your efforts to improve this product is a significant piece of work which merits serious consideration by DUSD (Security Policy) and the security community.

My inputs to the report's "Comments Form" has been sent to Ms. Diane Duckworth of Booz, Allen & Hamilton Inc., this date, per your FAX Note of 18 December 1990.

Leon S. Schachter

Director

Revised Credit Report Evaluation Form Management and Policy-Maker Critique

We would appreciate your feedback concerning the readability of the revised credit report, the expected usefulness of switching to this format, and whether any additional changes need to be made to it. Please complete this form and fax it to the following location no later than 30 November 1990:

Defense Personnel Security Research and Education Center Attn: Howard Timm 99 Pacific Street, Building 455-E Monterey, CA 93940-2481 FAX Number (408) 646-2041 or AV 878-2041

1. Evaluation Ratings:

<u>B</u>	Readability of the revised credit report A = excellent B = above average C = average	D F			below average unsatisfactory
<u>A</u>	Degree of improvement over the current cre A = major improvement B = some improvement C = on par with the current format		:	=	ort format somewhat worse than the current format much worse than the current format
<u>A_</u>	Desirability of switching to the revised form: A = I would strongly support switching to the series of switching to the series of switching to the series of switching to the sw	the g to is m to th	ti iac ic	ne de ne	revised format to the new format ew format
<u>B</u> _	Overall grade of the revised format in its pro A = excellent B = above average C = average	esen D F	=	=	rm below average unsatisfactory
	Overall grade of the revised format if the sugg A = excellent B = above average C = average		=	=	I have provided below are incorporated below average unsatisfactory

2. Recommended changes to the revised credit report format (use additional pages if necessary)

Mone

APPENDIX G FINAL USER - FRIENDLY CREDIT REPORT FORM

REPORT OF CREDIT		DATE 22/05/89	D0620	D0620 CASE CONT D0620 89135-DX1		STATUS RUC	
		. SECURITY NO. 56-7890	DATE OF BIRTH 03 AUG 63		PLACE OF BIRTH NEW MEXICO		
SUBJECTS!	'ME					,	
SAMPLE, J	ONATHAN A	\					

CREDIT REVIEW OF CREDIT BUREAU RECORDS COVERING THE FOLLOWING LOCATIONS DISCLOSED INFORMATION --- SEE ATTACHED

HOUSTON, TX SAN JOSE, CA SANTA CLARA, CA

NUMBER OF INQUIRIES:

4

CREDIT REPORT SUMMARY

REI	POF	TED	FΔ	CT	ORS

REPORTED BALANCE OWE REPORTED PAST DUE TOTAL NUMBER OF ACTIVE HIGH CREDIT (Excluding Mo % CREDIT EXTENDED (Excl CONSUMER COUNSELING	E ACCOUNTS rtgage) uding Mortgage)	\$27,191 \$2,216 13 \$48,790 56% N	MORTGAGE BALANCE AUTO LOAN BALANCE PERSONAL LOAN BALANCE CREDIT/CHARGE CARD BALANCE		\$14,972 \$9,642 \$2,577
	# ACCTS	LIABILITY		# ACCTS	LIABILITY
30 DAYS PAST DUE	1	\$ 16	REPOSSESSION	1	\$12,350
60 DAYS PAST DUE	0	*****	COLLECTION/CHARGE OFF	1	\$1,500
90 DAYS PAST DUE	Ö		LIENSJUDGEMENTS	0	******
120+ DAYS PAST DUE	1	\$700	GARNISHMENTS	Ŏ	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•	V . C C	BANKRUPTCY	Ö	
PREVIOUS HISTORY					
	# ACCTS			# ACCTS	
30 DAYS PAST DUE	4		REPOSSESSION	0	
60 DAYS PAST DUE	4		COLLECTION/CHARGE OFF	1	
90 DAYS PAST DUE	0		LIENSJUDGEMENTS	2	
120+ DAYS PAST DUE	0		GARNISHMENTS	ō	
]	_		BANKRUPTCY	1	
1					

WARNING

THIS DOCUMENT IS THE PROPERTY OF THE DEFENSE INVESTIGATIVE SERVICE. CONTENTS MAY BE DISCLOSED ONLY TO PERSONS WHOSE OFFICIAL DUTIES REQUIRE ACCESS HERETO. CONTENTS MAY NOT BE DISCLOSED TO THE PARTY(S) CONCERNED WITHOUT SPECIFIC AUTHORIZATION FROM THE DEFENSE INVESTIGATIVE SERVICE.

Page: 1

REPORTED BY:

Chilton Credit Rpting/Colorado Spg. 1231 Greenway Dr., Suite 400 Irving, TX 75038 (719) 632-0766

NAME/ADDRESS

NAME OF SUBJECT	SOCIAL SECURITY # (SS#)			DATE-OF-BIRTH			
SAMPLE, JONATHAN A.	123-56-7890			11-20-49			
ALSO KNOWN AS		SPOUSE			SPC	USE'S 2S#	
JACK		MARIA		\ i		321-54-0987	
CURRENT ADDRESS	CITY		STATE	ZIP		SINCE	
1234 MAIN ST.	HOUST	ON	TX	543	21	9/88	
PREVIOUS ADDRESS 48978 N HIGHWAY 63	SAN JC	SE	CA	91436		9/86	
PREVIOUS ADDRESS (2)							
				l			

EMPLOYMENT

HOUSTON	1	I	DATE EMPLOYED	\$24000
SAN JOSE	CA	91436		\$20000
	HOUSTON	HOUSTON TX	HOUSTON TX 54321	HOUSTON TX 54321

VARIANCES IN PERSONAL INFORMATION

VARIATIONS FOUND IN SOCIAL SECURITY NUMBER: 123-57-9840

CREDITORS

CREDITOR NAME			ID#		KIND OF BUSINESS		
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER	
			S HIGH CREDIT	DATE LAST ACT.	ACCT. TYPE	PAYMENT HISTORY	
			TERMS	STATUS/COMMEN	пѕ		
DILLARDS			187000	03768	Departmen	t Store	
88383567	Pays As Agreed	\$0	\$0 \$500 /\$34	01/83 04/89	Individual Install	0000000	
88726385	Pays As Agreed	\$ 0	\$0 \$215	03/84 11/88	Individual	0000000	
FURD MOTOR CREDIT			187000	00896	Auto Finan	cing	
EIA244WM0	Too New To Rate	\$ 0	\$2622 \$12538 /\$262	01/86 03/89	Individual Install	00010100	

REPORT ON: Sample, Jonathan, A. REPORTED BY: Chilton Credit Rpting/Colorado Spg.

CREDITORS

CREDITOR NAME			ID#	-	KIND OF BUSINESS		
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER	
			\$ HIGH CREDIT	DATE LAST ACT.	ACCT. TYPE	PAYMENT HISTORY	
			TERMS	STATUS/COMMEN	пѕ		
GMAC			187000	00873	Auto Financ	cing	
8021009732	Repossession	\$0	\$12350 \$15766 /\$262	03/88 03/89 IINVOLUINTAF	Joint Install Rr-REPOSS	00000000 SESSION	
JC PENNY AD			187000	00887	Departmen	t Store	
6196058116020	Pays As Agreed	\$0	\$0 	12/88 03/89	Joint Revolving	00000000	
6196058116030	Pays As Agreed	\$ 0	\$580 \$591 /\$20	12/88 03/89	Joint Install	00000000	
PIKES PEAK BK			116000	06309	Bank		
7010675	120+ Days Past Due	\$700	\$830 \$1174 /\$75	03/87 12/88	Individual Install	00010100	
SEARS			187000	00886	Departmen	t Store	
84290997158	30 Days Past Due	\$ 16	\$50 \$405 /\$46	01/84 09/84 TRANSFER (Individual Revolving DUT	00000000	
190552692685	Pays As Agreed	\$0	\$0 \$1396	01/84 12/88 TRANSFER (Individual Revolving OUT	00000000	
50883081338	Bad Debt	\$1500	\$1947 \$1962 /\$54	01/84 05/88 PLACED IN 0	Individual Revolving COLLECTIO	00000000 N	
SLMA LSCK			187000	14594	Finance		
585940087101K	Too New To Rate	\$ 0	\$1313 \$1313 /\$15	08/88 01/89 STUDENT LC	Individual Install DAN - PAYM	00310100 IENT DEFERRED	

Page: 2

REPORT ON: Sample, Jonathan A.

REPORTED BY: Chilton Credit Apting/Colorado Spg.

CREDITORS

CREDITOR NAME		ID#		KIND OF BUSINESS		
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER
			\$ HIGH CREDIT	DATE LAST ACT.	ACCT. TYPE	PAYMENT HISTORY
			TERMS	STATUS/COMMEN	rs	

Page: 3

SLMA LSCK (continued)

02 2001. (00	u cu,					
585940087102K	Too New To Rate	\$ 0	\$2500 \$2500 /\$30	08/88 01/89 STUDENT L	Direct Install OAN - PAYM	00000000 ENT DEFERRED
585940087103K	Too New To Rate	\$0	\$2500 \$2500 /\$30	08/88 01/89 STUDENT L	Individual Install OAN - PAYM	00000000 ENT DEFERRED
USAA FEDERAL			187000	00887	Bank	
5416300201497410	Pays As Agreed	\$0	\$2499 \$2500 /\$78	06/86 04/89	Joint Revolving	00000000
VALLEY NATIONAL			116000	06475	Bank	
200200017717323	Pays As Agreed	\$ 0	\$ 0 \$49 93	08/84 02/86	Individual Install	00000000
40200200017717323	Pays As Agreed	\$0	\$0 \$4993	08/84 08/85	Individual Revolving	
ZALES JEWELRY			187000	00886	Jewelers	
31301729765	Pays As Agreed	\$0	\$0 \$437	09/85 03/89	Individual Revolving	00010100

		DES

TERMS - # Monthly Paymens/Payment Amount COUNTER - 2 bytes each for 10 days/30 Days/60 Days/90 Days Past Due DATE LAST ACT. - Date of Last Account Activity

PAYMENT HISTORY - 12 Month History of Manner of Payment

REPORT ON: Sample, Jonathan A. REPORTED BY: Chilton Credit Rpting/Colorado Spg.

COLLECTIONS

CREDITOR	STATUS	ORIGINAL \$ AMOUNT	DATE FILED	COLLECTION AGENCY	
ACCOUNT # DATE PAID		\$ BALANCE	DATE REPORTED	ID#	
CITIBANK VISA	PAID 02/89	\$500	03/84	TOPANGA COLLECTION	
8596027419		\$0	04/84	YNC11261	
SEARS	UNPAID	\$1500	11/88	ACME COLLECTION	
50883081338		\$1500	03/89	YNC2842	

Page: 4

PUBLIC RECORD

JUDGEMENT	STATUS	STATUS DATE	\$ LIABILITY	PLAINTIFF	DATE FILED
ACTION TYPE		COURT TYPE	ASSETS	DOCKET #	JUNGEMENT DATE
COURT #		COURT ADDRESS			
FEDERAL TAX LIEN	PAID	04/85 Federal	\$9872	IRS 98765	01/85 02/85
ZNC92353FE			e., San Franci	sco, CA 94612	02/65
CIVIL JUDGEMENT	UNPAID		\$343	DWP	01/84
		Civil		54321	09/84
Z1201001SC		1257 Cedar A	ve., San Franc	cisco, CA 94612	
BANKRUPTCY	DISCHARGED	09/84	\$58,206		03/81
CHAPTER 13 ZLA1002		Civil 1257 Cedar A	\$55,769 we., San Franc	LA8102522 cisco, CA 94612	06/84

CREDIT COUNSELOR

CONSUMER STATEMENT

MISCELLANEOUS INFORMATION

NAME	ACCOUNT #	PHONE	ADDRESS	
CREDITORS				
GMAC PIKES PEAK BANK SEARS ROEBUC	802100973 7010675 50883081338	2159511682 4159416693 2154685500	12712 PARK CENTRAL 16431 MAIN STREET 109 W WALNUT HILL	DALLAS, TX 75251 MOUNTAIN VIEW, CA 94039 IRVING, TX 75038
COLLECTIONS				
ACME COLLECTION TOPANGA COLL	50883081338 8596027419	6173455937 8188878214 END O	213 SIDNEY ST. 614 DELTA ST. F REPORT	MONTEREY, CA 93425 TOPANGA, CA 91405

Page: 1

REPORTED BY: .

Credit Bureau of Baltimore 300 Cathedral Street Baltimore, MD 21201 (301) 332-4691

NAME/ADDRESS

NAME OF SUBJECT			SOCIAL SECURITY # (SS#)			DATE-OF-BIRTH	
SAMPLE, JONATHAN A. also known as		123-56-7890 SPOUSE			11.	11-20-49 SPOUSE'S SS#	
					SPC		
JACK			MARIA			321-54-0987	
CURRENT ADDRESS	СІТУ	·	STATE	ZIP		SINCE	
1234 MAIN ST.	HOUST	ON	TX	54321	9/88		
PREVIOUS ADDRESS 48978 N HIGHWAY 63	SAN JO	SE	CA	914	36	9/86	
PREVIOUS ADDRESS (2)							
				ļ			

EMPLOYMENT

CURRENT EMPLOYER HOUSTON STEEL AND IRON	HOUSTON	STATE TX	ZIP 54321	DATE EMPLOYED	\$24000
PREVIOUS EMPLOYER SAN JOSE STEEL COMPANY	SAN JOSE	CA	91436		\$20000
PREVIOUS EMPLOYER (2)					

VARIANCES IN PERSONAL INFORMATION

VARIATIONS FOUND IN SOCIAL SECURITY NUMBER: 123-57-9840

CREDITORS

CREDITOR NAME		ID#		KIND OF BUSINESS		
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER
			\$ HIGH CREDIT	DATE LAST ACT.	ACCT. TYPE	PAYMENT HISTORY
			TERMS	STATUS/COMMEN	กร	
DILLARDS			906DC	00755	Departmen	t Store
88383567	Pays As Agreed	\$ 0	\$0 \$500 /\$34	01/83 04/89	Individual Install	111111111111
88726385	Pays As Agreed	\$ 0	\$0 \$215	03/84 11/88	Individual Revolving	111111111111
FORD MOTOR	CREDIT		905FA	3856	Auto Finan	cing
EIA244WM0	Too New To Rate	\$0	\$2622 \$12538 /\$262	01/86 03/89	Individual Install	111111111111

Page: 2

REPORT ON: Sample, Jonathan, A. REPORTED BY: Credit Bureau of Baltimore

CREDITORS

CREDITOR NAME	CREDITOR NAME		ID#		KIND OF BUS	KIND OF BUSINESS		
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER		
	1		\$ HIGH CREDIT	DATE LAST ACT		PAYMENT HISTORY		
			TERMS	STATUS/COMME				
GMAC			906FA0	0034	Auto Financ	cing		
8-021009732	Repossession	\$ 0	\$12350 \$15766 /\$262	03/88 03/89 INVOLUNTA	Joint Install RY-REPOSS	55543211111 SESSION		
JC PENNY AD			906DC0	0193,185	Department	t Store		
61-6196058116020	Pays As Agreed	\$ 0	\$0 	12/88 03/89	Joint Revolving	111		
61-6196058116030	Pays As Agreed	\$0	\$580 \$591 /\$20	12/88 03/89	Joint Install	111		
SEARS			906DC0	0029	Department	Store		
8400-019055269268	35 Pays As Agreed	\$ 0	\$0 \$1396	01/84 12/88 TRANSFER (Individual Revolving OUT	111111111111		
8691-005088308133	88 Bad Debt	\$1500	\$1947 \$1962 /\$54	01/84 05/88 PLACED IN (Individual Revolving COLLECTION			
SLMA LSCK			157FZ0(0 1 8	Finance			
585940087101K	Too New To Rate	\$0	\$1313 \$1313 /\$15	08/88 03/89 STUDENT LO	Individual Install DAN - PAYM	ENT DEFERRED		
USAA FEDERAL	-				Bank			
5416300201497410	Pays As Agreed	\$ 0	\$2499 \$2500 /\$78	06/86 04/89 AMOUNT IN F	Joint Revolving	111111111111 N IS CREDIT LIMIT		

REPORT ON: Sample, Jonathan A.

REPORTED BY: Credit Bureau of Baltimore

CREDITORS

CREDITOR NAME		ID#		KIND OF BUSINESS		
ACCOUNT #	MANNER OF PAYMENT	\$ PAST DUE	\$ BALANCE	DATE OPENED	ACCT. USER	COUNTER
			\$ HIGH CREDIT	DATE LAST ACT.	ACCT. TYPE	PAYMENT HISTORY
			TERMS	STATUS/COMMEN	TS	

VALLEY NATIONAL			190FA0049		Bank	
40200200017717323	Pays As Agreed	\$ 0	\$ 0 \$ 4993	08/84 08/85	Individual Revolving1111111111111	
ZALES JEWELRY			906JA	00076	Jewelers	
31301729765	Pays As Agreed	\$0	\$0 \$4 37	09/85 03/89	Individual Revolving 11111111111111	1

CREDITOR CODES

TERMS - # Monthly Paymens/Payment Amount COUNTER - 2 bytes each for 10 days/30 Days/60 Days/90 Days Past Due PAYMENT HISTORY - 12 Month History of Manner of Payment DATE LAST ACT. - Date of Last Account Activity

Page: 3

REPORT ON: Sample, Jonathan A.

REPORTED BY: Credit Bureau of Baltimore

COLLECTIONS

Page: 4

CREDITOR	STATUS	ORIGINAL & AMOUNT	DATE FILED	COLLECTION AGENCY	
ACCOUNT #	DATE PAID	\$ BALANCE	DATE REPORTED	10 #	
CITIBANK VISA	PAID	\$500	03/84	TOPANGA COLLECTION	
8596027419	02/89	\$ 0	04/84	YNC11261	
SEARS	UNPAID	\$ 1500	11/88	ACME COLLECTION	
8691-0050883081338		\$1500	03/89	YNC2842	

PUBLIC RECORD

JUDGEMENT	STATUS	STATUS DATE	\$ LIABILITY	PLAINTIFF	DATE FILED
ACTION TYPE		COURT TYPE	ASSETS	DOCKET #	JUDGEMENT DATE
COURT #					
FEDERAL TAX LIEN	PAID	04/85	\$9872	IRS	01/85
		Federal		98765	02/85
ZNC92353FE	145 Mass. Ave., San Francisco, CA 94612				
CIVIL JUDGEMENT	UNPAID		\$343	DWP	01/84
		Civil		54321	09/84
Z1201001SC	1257 Cedar Ave., San Francisco, CA 94612				
BANKRUPTCY	DISCHARGED	09/84	\$58,206		03/81
CHAPTER 13		Civil	\$55,769	LA8102522	06/84
ZLA1002		1257 Cedar Ave., San Francisco, CA 94612			

CREDIT COUNSELOR

CONSUMER STATEMENT

MISCELLANEOUS INFORMATION

NAME	- ACCOUNT #	PHONE	ADDRESS	
CREDITORS				
GMAC	8-02100973	2159511682	12712 PARK CENTRAL	DALLAS, TX 75251
SEARS ROEBUC	8691-00508830	2154685500	109 W WALNUT HILL	IRVING, TX 75038
COLLECTIONS ACME COLLECTIO TOPANGA COLL	N 8691-00508830	6173455937	213 SIDNEY ST.	MONTEREY, CA \$3425
	8596027419	8188878214	614 DELTA ST.	TOPANGA, CA 91405

END OF REPORT